MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH

(Deemed To Be University U/S 3 OF UGC ACT, 1956), CHENNAI. 12, Vembuliamman Koil Street, West K.K. Nagar, Chennai – 600 078

FACLUTY OF HUMANITIES AND SCIENCE BACHELOR OF BUSINESS ADMINISTRATION



REGULATIONS AND SYLLABUS (REGULATIONS – 2018) Effective from the Academic Year 2018 – 2019

PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSIH ACADEMY OF HIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembulaniman Kot Street, West K.K. Nagar, Chennar-600 078

MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH

REGULATIONS -2018

Vision

• To be a world-class institution, transforming society through value-based diverse programs and healthcare advancements, leading to the all-around development of human resources, knowledge, innovation, entrepreneurship, and research.

Mission

- To become an institute of eminence by developing world-class professionals in the field of healthcare, science, liberal arts, technology and research with a focus on the societal good.
- To create an enabling state-of-the-art infrastructure, intellectual capital and provide best-in-class learning experience with a freedom to innovate and invent.
- To foster values and ethics so as to develop students and learners into responsible citizens of the Nation and the world.



ccanth

PRINCIPAL FACULTY OF HUMANITHES & SCIENCE MEENAKSHI ACADUMY OF HIGHER FOUCATION AND RESEARCH (Deemed to be University) No: 12, Ventbuller to an tool School West K.K. Names

MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH

FACULTY OF HUMANITIES AND SCIENCE

REGULATIONS -2018

VISION

• Provide quality education which would make learning effective and expand the frontiers of knowledge to serve the society

MISSION

- To be a world class institution committed to develop individuals to meet global challenges.
- To instil a sense of confidence and leadership qualities in the minds of students for the wholesome personality development



rlicar

PRINCIFAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembuliamman Koil Street, West K.K. Nagar, Chennal-600 078

LIST OF PROGRAMS:

STREAMS IN ARTS

- B.A (Bachelor in English)
- B. Com (Bachelor in Commerce)
- B. Com (CA) (Bachelor in Commerce with Computer Applications)
- B. Com (CS) (Bachelor in Commerce with Corporate Secretary ship)

STREAMS IN SCIENCE

- B.C.A (Bachelor in Computer Applications)
- B.Sc. (Bachelor in Computer Science)
- B.Sc. (Bachelor in Mathematics)
- B.Sc. (Bachelor in Visual Communication)

STREAMS IN PROFESSIONAL PROGRAM

• B.B.A (Bachelor in Business Administration)



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER LOUCATION AND RESEARCH (Deemed to be University) No: 12, Vemboliarmman Koll Street, West K.K. Magair, Chemnai-600 078

MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH

FACULTY OF HUMANITIES AND SCIENCE

REVISED REGULATIONS -2018

In exercise of the powers conferred by the Board of Management, Meenakshi Academy of Higher Education and Research, Chennai here by makes the following Regulations:

1. SHORT TITLE

These Regulations shall be called "THE REGULATIONS FOR B.A., B.Sc., B.C.A., B.Com., AND B.B.A DEGREE PROGRAMS UNDER FACULTY OF HUMANITIES AND SCIENCE OF MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH".

2. COMMENCEMENT

They shall come into force from the academic year 2018 –2019 onwards.

The Revised Regulations and the Syllabus are subject to modification by the Standing Academic Council of MAHER from time to time.

3. TITLE OF THE PROGRAM

It shall be called as Bachelor of Arts (English), Bachelor of Science (Computer Science / Mathematics / Visual Communication), Bachelor of Computer Applications, Bachelor of Commerce (General / Computer Applications / Corporate Secretaryship) and Bachelor of Business Administration.

4. ELIGIBILITY FOR ADMISSION

Candidates should have passed in the Higher Secondary Examination (Academic or Vocational Stream) conducted by the Government of Tamil Nadu or an examination accepted as equivalent thereof by the Academic Council of MAHER and the subjects specified below:



Vr.Sconth-

PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF RIGHCR EQUCATION AND RESEARCH (Deemed to be University) No: 12, Vendschanzenn Koll Street, West K.K. Najsk, Chennai-600 078.

For all B.A., B.Sc., B.C.A., B.Com and B.B.A Degree Programs - Under <u>Faulty of Humanities and Science</u>

S.No.	Program and Branch	Major Subjects Of Study In HSE (+2)
1	B.A English	A Pass in the Higher Secondary Examinations (Academic or Vocational Stream)
2	B.Sc Mathematics	Mathematics or Statistics or Business Mathematics
3	B.Sc Visual Communication	A Pass in the Higher Secondary Examinations (Academic or Vocational Stream)
4	B.Sc Computer Science	Computer Science or Mathematics or Statistics or Business Mathematics
5	B.C.A	Computer Science or Mathematics or Statistics or Business Mathematics
6	B.Com (General)	Accountancy and Commerce
7	B.Com (Computer Applications)	Accountancy, Commerce and Computer Science



M-scanth

PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembulianman Koil Street, West K.K. Nagar, Chennai-600 078

8	B.Com (Corporate Secretaryship)	Accountancy and Commerce
9	B.B.A	A Pass in the Higher Secondary
		Examinations (Academic or
		Vocational Stream)

5. CRITERIA FOR SELECTION

Students for all Degree Programs shall be admitted based on performance at the Qualifying Examination conducted by the Government of Tamil Nadu or an examination accepted as equivalent thereof by the Academic Council of MAHER.

6. AGE LIMIT FOR ADMISSION

Candidate should have completed the age of 17 years at the time of admission or would complete the age of 17 years on or before 31st December of the year of admission to the first year Degree Program.

7. ELIGIBILITY CERTIFICATE

No candidate from other states shall be admitted to the Degree Program unless the candidate has obtained and produced Eligibility Certificate issued by this University. The candidate has to make an application to MAHER with the Original and Xerox copies of the following documents along with the prescribed fee.

1) Higher Secondary or equivalent Examination Mark Sheet and

2) Transfer Certificate Candidate should obtain Eligibility Certificate before the last date for admission as notified by MAHER.



rscanth

PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembulianman Koil Street, West K.K. Nagar, Chennai-600 078

8. **REGISTRATION**

A candidate admitted to the Degree Program of MAHER shall register by remitting the prescribed fees along with the application form for registration duly filled in and forwarded to this MAHER through the Head of the Institution within the stipulated date.

9. **DURATION OF THE PROGRAM**

The Duration of the program is for a period of three years (Six semesters). Each academic year shall comprise of two semester's viz. Odd and Even semesters. Odd semesters shall be from June / July to October / November and Even Semesters shall be from November / December to April / May. There shall be not less than 90 working days for each semester (Exclusive of the days for the conduct of University end-semester examinations).

10. CUT OFF DATES FOR ADMISSION TO EXAMINATIONS

The candidates admitted from 1st June to 31st July of the academic year be registered to take up their of November of the academic year. There will not be any admission after 31st July for the academic year.

11. CREDIT REQUIRMENTS AND ELIGIBILITY FOR AWARD OFDEGREE

A candidate shall be eligible for the award of the Degree only if he/she has undergone the prescribed course of study under the Faculty of Humanities and Science of MAHER for a period of not less than three academic years and passed the examinations of all the Six Semesters prescribed earning a minimum of 140 credits as per the distribution given in Regulation 12 for Part I, II, III, IV & V and also fulfilled such other conditions as have been prescribed thereof.



V.Scanth

PRINCIPAL FACULTY OF HUMANITIES & SOIENOE MEENAKSHI ACADEMY OF INGHEIT ERUKATION AND RESEARCH (Deemed to be University) No: 12, Vembuliamman Koll Street, West K.K. Nadar, Cheminal-600 078

12. **PROGRAM OF STUDY, CREDITS AND SCHEME OF EXAMINATION**.

12.1 The Program Components and Credit Distribution shall consist of the following: (Minimum Number of Credits to be obtained)

Program Componen t	Name of the Course	Credits allotted for Four Semester Languag e Papers (B.A & B.Sc Courses)	Credits allotted for Two Semester Languag e Paper (B.Com, B.B.A &B.C.A Courses)
PART I	Tamil or Other Languages	12	6
PART II	English	12	6
PART III	Core Courses	60	76
	Allied Courses	20	16
	Project/ Three Elective Courses	15	15
PART IV	i. Basic Tamil/ Advanced Tamil/ NME (Non Major Elective)	4	4
	ii. Soft Skill Courses	12	12
	iii. Environmental Studies	2	2
	iv. Value Education	2	2
PART V	Extension Activities	1	1
Total Credit	S	140	140



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF BIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembuliamman Koil Street, West K.K. Nagar, Chennai-600 078

12.2 DETAILS OF PROGRAM OF STUDY OF PARTS I – V

12.2.1 **PART I:** Tamil: According to the syllabus and text-books prescribed from time to time

12.2.2**PART II:** English: According to the syllabus and text-books prescribed from time to time

12.2.3 **PART III :** Core, Allied and Project/Three Elective Courses: As prescribed by the Board of Studies.

12.2.4**PART IV:** I Non Major Elective (NME). II. Soft Skill Courses.III. Environmental Studies. IV. Value Education

12.2.5**PART V:** Extension Activities: Students shall be awarded a maximum of 1 Credit for Compulsory Extension Service. All the Students shall have to enroll for NSS /NCC/ NSO (Sports & Games) Rotract/ Youth Red Cross or any other Service Organizations in the Faculty of Humanities and Science and shall have to put in compulsory minimum attendance of 40 hours which shall be duly certified by the Principal of the Faculty of Humanities and Science before 31st March in a year. If a student lacks 40 hours attendance in the first year, he or she shall have to compensate the same during the subsequent years. Those students who complete minimum attendance of 40 hours in one year will get 'half-a-credit and those who complete the attendance of 80 or more hours in Two Years will get 'one credit'. Literacy and Population Education and Field Work shall be compulsory components in the above extension service activities.

12.2.6 Scheme of Examinations and syllabus of each programme given separately

in Annexure -- I



rscanth

PRINCIPAL FAGULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HICKER ELECTION AND RESEARCH (Deemed to be Unstyfershy) No: 12, Vembulkarimar'i Koll Streat, West K.K. Nogar, Chennai-660 078.

13 INSTRUCTIONAL (TEACHING) HOURS

13.1	For First, Second,	Third and Fourth semesters:
------	--------------------	-----------------------------

Course	BA, BBA and B.	B. Sc without	B. Sc and BCA with
	Com	Practical	Practical
Language	4+2hours*	4+2hours*	4+2hours*
English	4+2hours@	4+2hours@	4+2hours@
Core course I	5 hours	5 hours	5 hours Theory
			3 hours Practical
Core course II	5 hours	5 hours	-
Allied course	6 hours	6 hours	5 hours Theory
			3 hours Practical
Non-Major Elective	2 hours	2 hours	2 hours
Course			
Total	30 hours	30 hours	30 hours

*2 hours for Part IV Environmental Studies/ Value Education

@2 hours for Soft Skills Courses.

13.2 For Fifth and Six Semesters:

Program	BA,BBAandB.Com	B.Scand BCA
CoreCourse(each)	6hours	6hours
ElectiveCourse(each)	5hours	5hours

14. **EXAMINATION AND EVALUATION**

14.1 Register for all subjects: Students shall be permitted to proceed from the First Semester up to Final Semester irrespective of their failure in any of the Semester Examination. For this purpose, Students shall register for all the arrear



'sconth

PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER (PUCALION AND RESEARCH (Deemed to be University) No: 12, Vembuliaraman Koll Street, West K.K. Nagar, Chennal-000 078, subjects of earlier semesters along with the current (subsequent) Semester Subjects.

14.2	Marks for Internal and End Semester Examinations for PART I, II, III,
and I	V

Category	Th eor y	Prac tical
InternalAssessment	25	40
End- Semester(University)Examin ation	75	60

14.3 Procedure for Awarding Internal Marks

Course	Particulars	Marks	
	Tests (2 out of 3)	10	
Theory Papers	Attendance	5	
	Seminars	5	
	Assignments	5	
	Total	25	
	Attendance	5	
Practical Papers	Test best 2 out of 3	30	
	Record	5	
	Total	40	
	Internal Marks (best 2 out of	20	
Project	3 presentations)		
	Viva-Voce	20	
	Project Report	60	
	Total	100	

14.4 (i) Awarding Marks for Attendance (out of 5)

Attendance below 60% = 0 marks, 61% to 75% = 3 marks,

76 % to 90% = 4 marks and above 91%= 5 marks



'r Scanlh

PRINCIPAL FACULTY OF HUMANHTIES & SCIENCE MEENAKSHI ACADIMY OF HIGHER EUCATION AND RESEARCH (Deemed to be University) No: 12, Vernbulianman Kod Street, West K.K. Nagar, Chennal-609 978, (ii) Conducting Practical and Project Viva-voce Examination: By Internal and External Examiners

14.5. Question Paper Pattern for End Semester (University) Examination

SECTION – A

(30 words)10 questions out of 12 questions

10 X 2 marks = 20 marks

SECTION - B

(200 words) 5 questions out of 7 questions

5 X 5 marks = 25 marks

SECTION – C

(500 words) 3 questions out of 5 questions

 $3 \times 10 \text{ marks} = 30 \text{ marks}$

TOTAL = 75 marks

14.6. PASSING MINIMUM

14.6.1 The passing minimum for Internal Assessment shall be 40% out of 25 Marks (i.e.10 Marks). Failed candidates in the Internal Assessment are permitted to improve their Internal Assessment marks in the subsequent semesters (2 chances will be given) by writing tests and by submitting Assignments.

14.6.2For external examination, passing minimum shall be 40% [Forty Percentage] of the maximum marks prescribed for the paper for each Paper / Practical / Project

and Viva-Voce.



PRINCIPAL FAGULTY OF HUMANITIES & SCIENCE MELIANSHI ACADEMY OF HICHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembulianvatan Koli Street, West K.K. Nagar, Chennal-600 678 14.6.3 In the aggregate [External/Internal] the passing minimum shall be of 40%.

14.6.4. He/She shall be declared to have passed the whole examination, if he/she passes in all the papers and practical wherever prescribed as per the scheme of the examinations by earning 140 CREDITS in PartI, II, III, IV & V. He/she shall also fulfill the extension activities prescribed earning a minimum of 1 credit to qualify for the Degree.

14.7. RETOTALLING OF THE ANSWER SCRIPTS:

There shall be no revaluation of for UG Students. However, all UG Students who appeared for their Semester Examinations are eligible for applying for re totalling of their answer scripts.

15. CONDONATION

15.1. Students must have 75% of attendance in each course for appearing the examination.

15.2. Students who have 74% to 70% of attendance shall apply for Condonation in the prescribed form with the prescribed fee of Rs.500/- (Rupees Five Hundred only).

15.3. Students who have 69% to 60% of attendance shall apply for Condonation in prescribed form with prescribed fee of Rs.500/- (Rupees Five Hundred only) along with the Medical Certificate.

15.4. Students who have below 60% of attendance are not eligible to appear for the examination. They shall re-do the semester(s) after completion of the programme.



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEERAKSHI ACADEHY OF HICHER EBUCHION AND RESEARCH (Deemed to be University) (Deemed to be University) (Deemed to be University) (Deemed to be University)

16. **CLASSIFICATION OF SUCCESSFUL STUDENTS**

16.1. PART I TAMIL / OTHER LANGUAGES;

PART IIENGLISH AND

PART III CORESUBJECTS, ALLIED, ELECTIVES COURSES AND PROJECT:

16.1.1 For each of the three parts, there shall be separate classification on the basis of CGPA as indicated in regulation 18.2.

16.1.2A successful candidate who secures 75% and above of the marks in his / her first appearance in all the subjects in Part III within the prescribed period will be declared to have passed in first class with Distinction.

16.1.3 Successful Students passing the Examinations for the Part I, Part II and Part III courses and securing the marks (a) 60 percent and above and (b) 50 percent and above but below 60 percent in the aggregate shall be declared to have passed the examination in the FIRST and SECOND class respectively; all other successful candidates shall be declared to have passed the examination in the THIRD Class.

17. **MARKS AND GRADES:** The following table shows the marks, gradepoints and letter grades to indicate the performance of the Student:

MARKS	GRADEPOINTS	LETTERGRADE
96 and above	10	S+
90-95	9.5	S
86-90	9	D++
81-85	8.5	D+
76-80	8	D
71-75	TS NIGHER EDUDA	A++
	MONCH CLOCATION THE STATES	PRINCIPAL FAGULTY OF HUMANNTIES & SCIENCE MEMAKSIN AGAMMAN OF HIGHER ENUCATION AND RESEARC (Deemed to be University) No: 12, Vembuliardhian Koll Street, West K.K. Nagar, Chemper-Day 078

66-70	7	A+
61-65	6.5	А
56-60	6	B+
51-55	5.5	В
46-50	5	C+
40-45	4.5	С
Below 40	0	F

18.1. Computation of Grade Point Average (GPA) in a Semester, Cumulative Grade Point Average (CGPA) and Classification

GPA for a Semester: = $\sum iCiGi \div \sum iCi$

That is, GPA is the sum of the multiplication of grade points by the credits of the courses divided by the sum of the credits of the courses in a semester.

CGPA for the entire programme: = $\sum n \sum iCniGni \div \sum n \sum iCni$

That is, CGPA is the sum of the multiplication of grade points by the credits of the entire programme divided by the sum of the credits of the courses of the entire programme Where,

- Ci = Credits earned for course i in any semester,
- Gi = Grade Points obtained for course i in any semester
- ni = Semester in which such courses were credited.

18.2. Letter Grade and Class



9.51 and above	S+	First Class Exemplary *
9.01-9.50	S	
8.51-9.00	D + +	
8.01-8.50	D +	First Class with Distinction *
7.51-8.00	D	
7.01-7.50	A + +	
6.51-7.00	A +	First Class
6.01-6.50	А	
5.51-6.00	B +	
5.01-5.50	В	Second Class
4.51-5.00	C +	Third Class
4.00 - 4.50	С	
Below 4.00	F	Fail

*The Students who have passed in the first appearance and within the prescribed semester of the UG Programme (Major, Allied and Elective courses only) are eligible.

19. RANKING

Students who pass all the examinations prescribed for the Program in the FIRST APPEARANCE ITSELF ALONE are eligible for Ranking / Distinction.

20. RE-ADMISSION AFTER BREAK OF STUDY

a) The calculation of the break of study of the candidate for readmission shall calculate from the date of first discontinuance of the Course instead of from the date of admission.



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENASSIN ACADEMY OF HIGHER EDUCATION AND RESEARCH (Deamed to be University) No: 12, Vembuliamman Koil Street, West K.K. Nagar, Channel-600 078, b) Candidates having break of study shall be considered for re admission provided, they are not subjected to any disciplinary action and no charges pending or contemplated against them.

c) All readmissions of candidates are subject to the approval of the Vice-Chancellor.

d) A candidate having a break of study upto 3 years from the date of discontinuation shall apply for the readmission for condonation to the Academic Officer of this University. The candidates may be readmitted in the corresponding course of study. The candidate has to fulfill the attendance requirements of the University and shall be granted exemption in the subjects he/she has already passed.

e) Candidates having a break of study of 4 years and above from the date of discontinuance and more than two spells of break will not be considered for readmission.

21. MAXIMUM PERIOD FOR COMPLETION OF THE PROGRAMS TO QUALIFY FOR A DEGREE

21.1 The candidate has to successfully complete the program in 6 years i.e., double the duration of the program from the date of joining.

21.2 Students qualifying during the extended period (after normal period of 3 years), shall not be eligible for RANKING.

22. Grievance Redressal Committee

The College shall form a Grievance Redressal Committee for each course in each department with the Course Teacher and the HOD as the members. This



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAXSHI ACADEMY OF NIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembulianiman Koil Street, West K.K. Nagar, Chennai-500 078 Committee shall solve all grievances relating to the Internal Assessment marks of the students.

Course Component	Name of the Course	Credits allotted for Four Semester Language Papers (B.A & B.Sc Courses)
PART I	Tamil or Other Languages	12
PART II	English	12
PART III	Core Courses	60
	Allied Courses	20
	Project/ Three Elective Courses	15
	i. Basic Tamil/ Advanced Tamil/ NME	
PART IV	(Non Major Elective)	4
	ii. Soft Skill Courses	12
	iii.EnvironmentalStudies	2
	iv. Value Education	2
PART V	Extension Activities	1
	Total Credits	140

SUMMARY OF CREDIT ALLOCATION

Course Component	Name of the Course	Credits allotted for Two Semester Language Paper (B.Com, B.B.A & B.C.A Courses)
PART I	Tamil or Other Languages	6
PART II	English	6
PART III	Core Courses	76
	Allied Courses	16
	Project/ Three Elective Courses	15
PART IV	i. Basic Tamil/ Advanced Tamil/ NME (Non Major Elective)	4
	ii. Soft Skill Courses	12
	iii.EnvironmentalStudies	2
	iv. Value Education	2
PART V	Extension Activities	1
	Total Credits	140



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENASH ACADEMY OF HIGHER EDUCATION AND RESEARCH (Doemed to be University) No: 12, Vembulianman Koil Street, West K.K. Nagar, Chennai-600 078,

PROGRAM AND PROGRAM SPECIFIC OUTCOME

PROGRAMS BACHELOR OF BUSINESS ADMINISTRATION

PROGRAM OUTCOMES (PO's)

PO1: Critical Thinking Skills: To prepare the students to describe, examine, and develop resolutions for both structured and unstructured business glitches and issues using solid and logical reasoning patterns for evaluating information, materials, and data.

PO2: Technical Skills: To prepare the students to be proficient in the uses of technology in modern organizational procedures.

PO3: Entrepreneurial Skills: To formulate the students to demonstrate the essentials of creating and managing innovation, modernization, and high-growth potential ventures.

PO4: Management Skills: To enhance the students to validate practical competence in domestic and global business through the study of key disciplines within the field of business management.

PO5: Ethics: To prepare the students to apply ethical principles and be committed to professional ethics and responsibilities and norms of the Management practice under all circumstances.

PROGRAM SPECIFIC OUTCOMES (PSO's)

PSO1: Analyze the theoretical knowledge with practical aspects of Organizational setting and techniques of management.

PSO2: Determine the conceptual and analytical abilities required for effective decision making.

SEMESTER 1

Sem	Р	Course	Course		Teaching Per Week			Co urs	University Examination		Total
ester	ar t	Components	Cod e	Title	L	Т	Р	e Cre dits	CI A	Externa l	Marks
	Ι	Language Course - I (LC); Tamil	LT 210 1	Tamil - I	3	0	0	3	25	75	100
I	II	English Language Course - I (ELC); English	LE 2102	English I	3	0	0	3	25	75	100
	III	Core Course CC - I	CO 2102	Financial Accounting	3	1	0	4	25	75	100
	111	Core Course CC - II	MS 2301	Principles of Mangement	3	1	0	4	25	75	100

PRINCIPAL FACULTY OF HUMANITHES & SCIENCE MELNARSHI ACADEMY OF HIGHLE FOUGHIGH AND RESEARCH (Deemed to be University) No: 12, Vembus, science Kon Street, Mort K. K. Martar, Cateman Kon Street, Mart K. K. Martar, Cateman Kon Street,

	Allied Course AC - I	CO 2104	Managerial Economics	3	1	0	4	25	75	100
	Non Major Elective - I		Non Major Elective - I	2	0	0	2	25	75	100
IV	Career Development Course - I	CD 2801	Soft Skills - 1; Essentials of Language and Communicati on	2	0	1	3	40	60	100
70 - 72	n		Total				23			700

SEMESTER II

Sem	Р	Course		Course		eachi r We		Co urs		iversity mination	Total
ester	ar t	Components	Cod e	Title	L	Т	Р	e Cre dits	CI A	Externa l	Marks
	Ι	Language Course - II (LC); Tamil	LT 220 1	Tamil - II	3	0	0	3	25	75	100
	II	English Language Course - II (ELC); English	LE 2202	English II	3	0	0	3	25	75	100
		Core Course CC - III	LE 2000	Business Communicati on	3	1	0	4	25	75	100
II	III	Core Course CC - IV	CO 2106	Management Accounting	3	1	0	4	25	75	100
		Allied Course AC - II	MS 2304	Allied II International Trade	3	1	0	4	25	75	100
		Non Major Elective - II		Non Major Elective - II	2	0	0	2	25	75	100
	IV	Career Development Course - II	CD 2802	Soft Skills - II : Essentials of Spoken and Presentation Skills	2	0	1	3	40	60	100
				Total				23			700



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembuliamman Koll Street, West K.K. Nagar, Chennal-600 078

SEMESTER III

Sem	Р	Course		Course		`each er W		Co urs		iversity mination	Total
ester	ar t	Components	Cod e	Title	L	Т	Р	e Cre dits	CI A	Extern al	Marks
		Core Course CC - V	MS 2305	Financial Management	3	1	0	4	25	75	100
		Core Course CC - VI	MS 2306	Organizational Behavior	3	1	0	4	25	75	100
	III	Core Course CC - VII	CS 2461	Computer Application in Business	3	0	1	4	25	75	100
III		Core Course CC - VIII	MS 2308	Marketing Management	3	1	0	4	25	75	100
		Allied Course AC - III	MA 2565	Business Statistics	2	2	0	4	25	75	100
		Career Development Course - III	ES 2981	Environmental Studies	2	0	0	2	25	75	100
	IV	Career Development Course - IV	CD 2803	Soft Skills - III : Personality Enrichment	2	0	1	3	40	60	100
				Total				25			700

SEMESTER IV

Sem	P ar	Course	Course		Teaching Per Week		Cou rse	University Examination		Total	
ester t		Components	Code	Title	L	Т	Р	Cre dits	CI A	Externa l	Marks
		Core Course CC - IX	CO 2116	Business Taxation	3	1	0	4	25	75	100
IV	III	Core Course CC - X	MS 2309	Business Regulatory Frame Work	3	1	0	4	25	75	100
		Core Course CC - XI	MS 2310	Financial Services	3	1	0	4	25	75	100



PRINCIPAL FACLE IV OF HUMANITIES & SCIENCE MEENAKSIII ACADERI & HUGHER LBUCATION AND RESEARCH (Deemed to be University) No: 12, Vembulianman Koil Street, West K.K. Nagar, Chernese 600 078

	Core Course CC - XII	CS 2465	Manageme nt Informatio n System	3	1	0	4	25	75	100
	Allied Course AC - IV	MA 2574	Operations Research	2	2	0	4	25	75	100
	Career Development Course - VI	VE 2001	Value Education	2	0	0	2	25	75	100
IV	Career Development Course - V	CD 2804	Soft Skills - IV: Computing Skills	2	0	1	3	40	60	100
			Total				25			700

SEMESTER V

Seme	Pa	Course	Co	ourse		ching Week		Cou rse		niversity mination	Total
ster	rt	Components	Code	Title	L	Т	Р	Cre dits	CI A	External	Marks
1		Core Course CC - XIII	MS 2312	Busine ss Ethics and Values	3	1	0	4	25	75	100
		Core Course CC - XIV	MS 2313	Marketi ng Researc h	3	1	0	4	25	75	100
IV	III	Core Course CC - XV	MS 2314	Product ion Manage ment	3	1	0	4	25	75	100
		Core Course CC - XVI	MS 2315	Materia l Manage ment	3	1	0	4	25	75	100
		Core Elective I		Core Elective I	2	2	0	5	25	75	100
				Total				21			500



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGRER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembuliamman Koll Street, West K.K. Nagar, Chennal-600 078

SEMESTER VI

Seme	Pa	Course	С	ourse		ching Week		Cou rse		niversity mination	Total
ster	rt	Components	Code	Title	L	Т	Р	Cre dits	CI A	External	Marks
		Core Course CC - XVII	MS 2311	Business Environ ment	3	1	0	4	25	75	100
		Core Course CC - XVIII	MS 2317	Services Marketin g	3	1	0	4	25	75	100
IV	III	Core Course CC - XIX	MS 2316	Human Resource s Manage ment	3	1	0	4	25	75	100
		Core Elective II		Core Elective II	3	2	0	5	25	75	100
		Core Elective III		Project Work (Group)	3	1	1	5	20	80	100
	V	Extension Activities		NSS/NC C/CSS	1			1			
				Total				- 25			500

NON-MAJOR – SEMESTER 1

Sem	Р		Course		Teaching Per Week			Cou		iversity mination	Total
ester	ar { omnonent	Cod e	Title	L	Т	Р	rse Cre dits	CI A	External	Marks	
			NE 2911	Basics Of Retail Marketing	2	0	0	2	25	75	100
Ι	IV	Non Major Elective - I	NE 2912	Basics of Banking	2	0	0	2	25	75	100
			NE 2913	Basics of Computer skills	1	0	1	2	25	75	100

*students will be provided an option to choose any one course from above electives



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembulianman Keil Street, West K.K. Nagar, Chennal-600 078

NON-MAJOR – SEMESTER H

Sem	Р	Course Compone	Course		Teaching Per Week		Co urs	University Examination		Total	
ester	ar t	Compone nts	Cod e	Title	L	Т	Р	e Cre dits	CI A	Extern al	Marks
			NE 294 2	Concept of Self Help Group	2	0	0	2	25	75	100
II	IV	Non Major Elective - II	NE 294 3	Fundamentals of Disaster Management	2	0	0	2	25	75	100
			NE 294 4	Basics of Business Insurance	1	0	1	2	25	75	100

*students will be provided an option to choose any one course from above electives

CORE ELECTIVES- SEMESTER V

Seme	Seme Pa	Course	Course		Teaching Per Week		Cou rse	University Examination		Total	
ster rt	Component s	Cod e	Title	L	Т	Р	Cre dits	CI A	External	Marks	
	CO 2122	Entrepreneur ial Development	2	2	1	5	25	75	100		
IV	IV III Core Elective	CO 2123	Visual Basic Programmin g	2	1	2	5	40	60	100	
			CO 2152	Portfolio Management	2	1	2	5	25	75	100

*students will be provided an option to choose any one course from above electives



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER (DUCATION AND RESEARCH (Deemed to be University) No: 12, Vembuliamman Koll Street, West K.K. Nagar, Chennai-600 078

Seme	Pa	Course Componen	Course		Teaching Per Week			Cou rse	University Examination		Total
ster	rt	ts	Code	Title	L	Т	Р	Cre dits	CIA	Extern al	Marks
		Core Elective II	MS 2318	Customer Relationship Management	3	1	1	5	25	75	100
			MS 2319	Visual Basic Programmin g - Practical	3	1	1	5	40	60	100
			MS 2320	Capital Markets	3	2	0	5	25	75	100
IV	III		MS2 391	Project Work (Group)	3	1	1	5	20	80	100
		Core Elective III	MS2 392	Essentials of Information Technology	3	1	1	5	25	75	100
	Elective III	MS2 393	Indian Economics in Global Scenario	3	1	1	5	25	75	100	

CORE ELECTIVES –SEMESTER VI

*students will be provided an option to choose any one course from above electives



PRINCIPAL

PRINCIPAL FAGULTY OF HUMANITIES & SCIENCE MEMAKINI ACADEMY OF HICHER EDUCATION AND RESEARCH (Deemed to be University) No; 12, Vembuliamnian Kasi Sirget, West K.K. Nagar, Chennel-999 978

SEMESTER 1

Title of the Course	Principles of Management	Code	MS2301				
Core	First Year & First Semester	Credit	4				
Course Objectives	1. To make the students to understand the basic conception 2. To prepare the students to know about the significant business.						
	Unit 1: Introduction Definition – Importance – Natur Process of Management – Role and functions of Mana – Scientific Management – Contributions Management thought.	gers – Leve	els of Management				
	<u>Unit 2: Planning</u> Nature – Importance – types of Plar Objective of Planning – Policies – Decision making Pr						
Course Outline	<u>Unit 3: Organisation</u> Meaning and Types of organisation – Principles – Formal and Informal organisation – Organisation Structure – Span of Control – Departmentalisation – Basis – Meaning and Importance of Departmentalisation. Polices – Meaning and Types – procedures – Forecasting.						
	Unit 4: Authority & Responsibility Authority – Defin – Different between Authority and Responsibility – De Meaning – Principles and importances – Centralisation	elegation of	f Authority –				
	<u>Unit 5: Direction, Coordination & Control</u> Direction ordination – Need – Types and Techniques – Requister Controlling – Meaning – Imporatance – Control Proces	s for Excell					
	 Gupta, C.B.Management Theory & Practice, Sulthan Chand & Sons, New Delhi. Prasad, L.M. Principles & Practice of Management, Sultan Chand & Sons, New Delhi. Tripathi , P.C. & Reddy, P.N.Principles of Managements, Tata Mac. Graw Hill, New Delhi. 						
References	 4. Weihrich and Koontz, Management – A Global Perspective. 5. N. Premavathy, Principles of Management, sriCishnu Publications, Chennai. 6. Jayasankar, J. Business Management, Margham Publication, Chennai. 						
	7.Sundar, K. Principles of Mangement, Vijay Nicole In	nprints Pvt	.Ltd., Chennai.				



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembuliamman Koil Street, West K.K. Nagar, Chennal-600 078

Course Outcomes

MS2301.1Able to assume the roles and responsibilities associated with managerial functions.

MS2301.2Able to identify the key contributors and their contributions in the development of management school of thought.

MS23013 Able to compare numerous approaches in management for problem solving and decision making.

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
MS2301.1	3	3	3	1	3	2	1
MS2301.2	3	2	1	2	1	1	3
MS2301.3	1	3	1	1	3	2	2
Average	2.33	2.66	1.66	1.33	2.33	1.67	2

Mapping Function of PO's and CO's & PSO's



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF RICHER EQUCATION AND RESEARCH (Deemed to be University) No: 12, Vembuliamman Koil Street, West K.K. Nagar, Chennai-600 078.

Title of the Course	Managerial Economics	Code	CO2 104
Core	First Year & First Semester	Code	4
Course Objectives	 To make the students to understand the basic concepts of To prepare the students to know about the significance of business 	Managerial Econom	
Course Outline	Unit - I Nature and scope of managerial economics - definition of economics - relationship between micro, macro and manascope - objectives of the firm. Unit - II Demand analysis - Theory of consumer behaviour - Margina curve analysis. Meaning of demand - Law of demand - Typ of demand - elasticity of demand - Demand forecasting Unit - III Production and cost analysis - Production - Factors of prod Concept - Law of variable proporation - Law of return to scost analysis - Diffeent cost concepts - Cost output relations Revenue curves of firms - Supply analysis Unit - IV Pricing methods and strategies - Objectives - Factors - Gen methods of pricing - Dual pricing - Price discrimination Unit - V Market classification - Perfect competition - Monopoly - Duopoly - Oligopoly.	agerial economics - al utility analysis - in pes of demand - De uction - Production cale and economies hips - Short run and eral consideration o	function - of scale - long run -
Reference	 Dr.S.shankaran, Managerial Economics – Marghaml P.L.Metha, Managerial Economics – Sultan Chanc Delhi 		
	FACULTI OF HUMMINES FAC	PRINCIPAL ULTY OF HUMANITIES H AGADEMY OF HIGHER EDUCAT (Deemed to be Unive 6: 12, Vernbultamman K	& SCIENCE ION AND RESEA

 RL Varsheny and K.L Maheswari, Managerial Economics - Sultan Chand Publications - New Delhi Joel Dean, Managerial Economics - Prentice Hall of India Pvt.Ltd - New Delhi Spencer M H, Contemporary Economics - Worth Publishers -New York VI Mote Samuel Paul G.S.Gupta, Managerial Economics - Concepts and Cases - Tata McGraw Hill - New Delhi 	
--	--

Course Outcomes

CO2104.1Able to assume the roles and responsibilities associated with managerial functions.

CO2104.2Able to identify the key contributors and their contributions in the development of management school of thought.

CO2104.3 Able to compare numerous approaches in management for problem solving and decision making.

Mapping Function of PO's and CO's & PSO's

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
CO2104.1	2	1	2	2	0	2	0
CO2104.2	2	2	1	1	2	1	2
CO2104.3	0	2	1	2	1	2	1
Average	2.00	1.67	1.33	1.67	1.5	1.67	1.5



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE INTERNATION AND RESEARCH (Deemod to be University) No: 12, Veneskommen Roll Street, Weat K.S. Nepper, Chemical 600 078.

SEMESTER 2

Title of the Course	Management Accounting	Code	CO2106
Core	First Year & Second Semester	Credit	4
Course Objectives	1.To enable the students to get Knowledge about the V principles2.To make the students to get practical skill in solving M		
	UNIT I: INTRODUCTION	entance I :	
	Management Accounting –Meaning-scope-Imp Accounting Vs Cost Accounting-Management Accounting		
	UNIT II :FINANCIAL STATEMENT ANALYSIS		
Course Outline	Analysis and Interpretation of Financial staten Types of Financial Analysis- Tools of Analysis- Comp Statement-Trend Analysis UNIT III :RATIO ANALYSIS Meaning-Advantages- Limitations- Types Profitability Ratios-Turnover Ratios- Capital structure Ratiof Ratios	of Ratios	ements- Common siz
	Unit – IV CASH FLOW ANALYSIS & MARGINAL Meaning of cash flow statements- Advantages – flow statement- Types of cash flows – Operating, Fin Application of Marginal costing in Decision Making	- Limitation ancing and	ns- Preparation of cash I Investing cash flow
	Continue – Exploring New Market		
	Unit – V BUDGETARY CONTROL & CAPITAL BU Budgetary Control- Meaning- Preparation of Flexible Budget-Production Budget-Sales Budget. Capit of Capital Budgeting- Assessment of Capital Expenditur Present value Method And Accounting Rate of Return M	Various B al Expendi e through 1	udgets- Cash Budget ture Control- Meaning
References	 Maheswari, S.N., Management Accounting, Sult Murthy A and GurusamyS.Management Accounticole Imprints Pvt Ltd. Chennai Charles T. Horngren And GraySundem, N Accounting, Prentice Hall 	inting- The	cory & Practice, Vija



PBINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HICHER (DUCATION AND RESEARCH (Deemed to be University) No: 12. Vembulianman Koil Street, West K.K. Nagar, Chennai-600 078

5.	Reddy, T.S.&Dr.H	Iariprasad	Reddy,	Y, N	lanagemt	Accounting,	Margham
	Publications,						
6	Chennai Hansen-Mowen,	Cost Ma	agamant	Accourt	ting and	Control South	Wastows
0.	College	COSt Mai	lagement	Accourt	ning and	Control, Sout	i western
	6-						

Course Outcomes

CO2106.1 Able to assume the roles and responsibilities associated with managerial functions.

CO2106.2Able to identify the key contributors and their contributions in the development of management school of thought.

CO2106.3 Able to compare numerous approaches in management for problem solving and decision making.

Mapping Function of PO's and CO's & PSO's

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
CO2106.1	2	1	3	2	3	3	2
CO2106.2	2	3	1	3	1	1	2
CO2106.3	3	2	2	1	2	2	1
Average	2.33	2.00	2.00	2.00	2.00	2.00	1.67



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSIII ACADEMY OF HUMANITIES & SCIENCE (Deemed to be University) No: 12, Vembulianiman Keil Street, West K.K. Nagar, Chennai-600 078,

Title of the Course	Business Communication	Code	LE2000
Core	First Year & Second Semester	Credit	4
Course Objectives	1. To facilitates the students to understand the concept of Co 2. To Know the Basic Techniques of the Modern forms of C	mmunicatio ommunicatio	n. on
Course Outline	Unit 1: CommunicationDefinition – Methods – Types – PriCommunication – Barriers to Communication – Business letUnit 2: Business LetersMeaning – Kinds of Business Lettersituation – Interview – Appointment letter – AcknowledgemEnquires – Replay Letter to Enquires – Orders – Sales LetterComplaints LetterUnit 3: CorrespondenceBank Correspondence – InsuranceAgency Correspondence – Correspondence with Share HoldUnit 4: Reports & MeetingReports – Meaning – writing ofAgenda – Minutes – Memorandum – Office order – CircularUnit 5: Forms of CommunicationModern forms – Fax – eInternet – Websites – uses of the various forms of communication	ters – lay ou rs – Applica ent – Promo – Circular I Corresponde ers & Direct Reports – M Notes. mail – video	t tion for a tion – Letter – ence – ors leeting –
References	 Rajendra Paul &Korlahalli, J.S.Essentials of Business Comm & Sons, New Delhi. 2. Shirley Taylor, Communication for Business, Pearson Pu 3. Bovee, Thill, Schatzman, Business Communication Today Education Private Ltd – New Delhi. 4. Penrose, Rasbery, Myers, Advanced Business Communica 5. Simon Collin, Doing Business on the Internet, Kogan Page London. 6. Mary Ellen Guffey, Business Communication – Process an Thomson Publishing, Ohio. 	blication, Ne - Peason ation, Banga e Ltd,	ew Delhi. lore.

Course Outcomes

LE2000.1Able to Relate to the various concepts and processes of managerial communication.

LE2000.2 Able to identify the gap between current level of communication skills and the expected industry standards.

LE2000.3Able to develop essential communication skills required for managing a business.

WEEW

PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAXSHI ACADEMY OF RIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembuliamman Keit Street, West K.K. Nagar, Chennal-989 978,

Mapping Function of PO's and CO's & PSO's

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
LE2000.1	3	1	2	2	2	2	1
LE2000.2	2	3	2	3	3	3	3
LE2000.3	1	3	3	3	2	2	3
Average	2.00	2.33	2.33	2.67	2.33	2.33	2.33



PBINCIPAL FAGULTY OF HUMANITIES & SCIENCE MEEHAKSHI ACABEMY OF HIGHER EDUCATION AND RESEARCH (Deemed to he University) No: 12, Vembulianman Koll Street, West KK, Nagar, Chennai-Goo 078,

Title of the Course	INTERNATIONAL TRADE	Code	MS2304						
Core	First Year & Second Semester	Credit	4						
Course Objectives	 1.To enable the students to get Knowledge about the Market Development support for enterprises, Trade intelligence, Policy & Export Strategy 2.To Understand the Trade in Global Context 								
	UNIT IDifference between Internal and International Trade – Importance of International Trade in the Global Context								
	UNIT II Theories of Foreign Trade – Absolute, Comparative, Equal cost differences (Adam Smith, Ricardo, Haberler's, Hecksher – Ohlin theories only)								
Course Outline	UNIT III Balance of Trade, Balance of payment concepts, causes of disequilibrium methods to correct disequilibrium: Fixed and floating exchange rate.								
	UNIT IVInternational Monetary System: IMF – International Liquidity – IBRD								
	UNIT V WTO and its implications with special refer	rence to India							
References	 CherunilamFranchis, International Trade and Export Management – Himalaya Publishing House, Mumbai. T.T Sethi, Money Banking& International Trade – S.Chand&Co., - Delhi. Paul.R.Krugman and Maurice Obsfeld, International Economics (Theory and Policy)- Pearson Education Asia – Addison Wesley Longman (p) Ltd – Delhi – 92. Robert J. Carbaugh, International Economics – Thomson Information Publishing Company – California. H.G. Mannur, International Economics – Vikas Publishing House (P) Ltd. New Delhi-14. 								

Course Outcomes

MS2304.1Able to assume the roles and responsibilities associated with managerial functions.

MS2304.2Able to identify the key contributors and their contributions in the development of management school of thought.

MS2304.3 Able to compare numerous approaches in management for problem solving and decision making.



PRINCIPAL FACULTY OF HUMANITHES & SCIENCE MEENAKSIII MEANING OF PICTUR CODCATION AND RESEARCH (Deernad to be University) No: 12, Vembuliationan Koil Bireet, West K.K. Neger, Shermar see 678

Mapping Function of PO's and CO's & PSO's

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
MS2304.1	3	3	3	2	2	2	2
MS2304.2	1	2	2	3	2	2	3
MS2304.3	3	2	2	3	3	3	3
Average	2.33	2.33	2.33	2.67	2.33	2.33	2.67



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembuliaerman Koll Street, West K.K. Nagar, Chennal-600 078,
SEMESTER 3

Title of the Course	Financial Management	Code	MS2305				
Core	Second Year & Third Semester	Credit	4				
Course Objectives	 Students should be able to Explain both the theoretical and practical role of financial management in business corporations. To prepare the students to Analyze the importance of cost of capital in financial decision making 						
Course Outline	 UNIT I Introduction Meaning and Objectives of Financial Management- Fumanagement. Finance-Importance of Finance – Source financial manager in financial management. UNIT II Capital Structure Meaning- Factors Affecting Capital Struc Capital Structure-Determining Debt Equity Proportion UNIT III Cost of Capital Definition-Cost of equity capital – Cost of debt – Cost retained earnings – Weighted averag (WACC). UNIT IV Dividend Meaning- Dividend policies – Factors aff Provisions on dividend payment in company law – models- Gordon's models – M.M.models -Hypothesis UNIT V Working Capital Working capital – Meaning and Importance-capital- Determining (or) forecasting of working capital Operating Cycle. 	es of Fina ture- Plan - Leverag preference e (or) co ecting di Dividen- models. Factors i	nce- Role of nning- Theories of ge Concept. ee capital – Cost of omposite of capital vidend payment – d models -Walter's				
References	 I.M. Pandey, "Financial Management", Vikas Put Prasanna Chandra, Financial Management, Tata M S.N. Maheswari, Financial Management, Sultan C Y.Khan and Jain Financial Management, Vijay Nicc P.Periyasamy, Financial Management, Vijay Nicc A. Murthy, Financial Management, Margam Publ Srivatsava, Kinancial Management, Himalaya Publ 	AcGraw H Chand & S Chand & S ole Imprin ications C	Iill Publications. Sons. Sons. ts Pvt.Ltd.Chennai.				



VS

PRINCIPAL FAGULTY OF HUMAANTTIES & SCIENCE MELNAKSIN ACABLINY OF RESERVICE INDEADOR AND RESEARCH (Decimed to be University) No: 12, Venibolianantan Keil Street, West Kilk, Diagat, Champai-909 978

MS2305.1Able to compute the problems in capital structure.

MS2305.2Able to Estimate the required return on projects of differing risk and evaluate different investment decision.

MS2305.3Evaluate the importance of working capital management and its role in meeting firm's strategic objectives

Mapping Function of PO's and CO's & PSO's

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
MS2305.1	3	1	2	2	2	2	2
MS2305.2	3	3	2	2	2	3	3
MS2305.3	1	2	3	3	3	3	3
Average	2.33	2.00	2.33	2.33	2.33	2.67	2.67



V-sconth

PRINCIPAL FAGULTY OF MUMANITIES & SCIENCE MELIANSIII ACADEMY OF MIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembuliamman Koil Street, West K.K. Nagar, Chennal-600 078,

Title of the Course	Marketing Management	Code	MS2308
Core	Second Year & Third Semester	Credit	4
Course Objectives	1. To enable the students to get Knowledge about the M ,Market Development support & Marketing Strategy 2.To Understand the Various Concepts of Marketing Ch	annels	
Course Outline	 UNIT I Fundamentals of Marketing – Role of Marketing other functional areas – concept of Marketing mix-Environmental factors affecting the marketing functions UNIT II Buyer Behavior – Consumer goods and Industrial go influencing buyer Behaviour. Market Segmentation – I Targeting – Positioning UNIT III The Product – Characteristics – benefits – C industrial goods – New Product Development process – Packaging UNIT IV Physical Distribution: Importance – Various Kinds of problems. Sales management: Motivation, Compensation UNIT V A brief overview of Advertising – Publicity – – Direct Selling and Sales promotion. 	Marketing bods – Buy Need and B lassification – Product L marketing n and Contro	approaches – Various ing Motives – Factors asis of Segmentation – ins – Consumer goods – ife Cycle – Branding – channels – distribution ol of Salesmen.
Refrences	 Philip Kolter, 2003, Marketing Management, Singapore) pte Ltd, New Delhi. V.S. Ramaswamy&S.Namakumari, 1994, Princ S.G.Wasani / Macmillan India Ltd, NEW Delhi. Crrainfield, Marketing Management, Palgrave M Sontakki . C.N, Marketing Management, Kalyan Gary Armstrong & Philip Kolter, 2013, Markedition, Pearson Education (Singapore) Pvt Ltd, R.S.N.Pillai and Bagavathi, Modern Marketing , 	iples of Ma Macmillan ni Publisher keting – A New Delhi	rketing , First edition , rs, Ludhiana. n Introduction , Sixth





PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI AGMERY OF MORE EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembulianiman Keil Street, West K.K. Nagar, Chennal 600 078

MS2308.1Able to assume the roles and responsibilities associated with managerial functions.

MS2308.2Able to identify the key contributors and their contributions in the development of management school of thought.

MS2308.3 Able to compare numerous approaches in management for problem solving and decision making.

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
MS2308.1	2	2	3	3	3	3	3
MS2308.2	3	1	2	3	2	2	3
MS2308.3	1	2	3	2	3	3	2
Average	2.00	1.67	2.67	2.67	2.67	2.67	2.67

Mapping Function of PO's and CO's & PSO's



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADIMY OF NICHLE EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembuliamman Koll Breet, West K.K. Neger, Chennel-900 678

Title of the Course	Organisational Behaviour	Code	MS2 306
Core	Second Year & Third Semester	Credit	4
Course Objectives	 To facilitates the students to understand the concept of Organis To Know the Basic behaviour among individual, groups in an organization 		
Course Outline	 <u>Unit 1:</u> Need and Scope of Organisational Behaviour – Theories of Behaviour – Individual difference Vs Group Intelligence tests – M Intelligence- Personality Tests – Nature – Types and uses of Perconstruction – Financial and Non financial motivational test satisfaction – meaning – Factors – Theories – Measurement – Mode Employee attitudes and behavior and their significance to employe <u>Unit 3:</u> Work environment – Good house keeping practices – Dest Fatique – Causes and preventions and their importance – Leaderst of leadership. <u>Unit 4:</u>Group Dynamics – Cohesiveness – Co-operation – Competendent – Mode Sociometry – Group norms – Role position status <u>Unit 5:</u> Organizational culture and climate – Organizational Deventional Deventional Competendent – Mode Sociometry – Group norms – Role position status. 	feasurement of eption chniques – Job rale – Importar ee productivity ign of work Pla nip – Types and etition – Resolu	ace – I theories
References	 Uma Sekaran, Organisational Behaviour Text & cases, 2nd Editic Publishing Co Ltd. 2. GangadharRao, Narayana, V.S.P Rao, Organizational Behaviou 2000, Konark Publishers Pvt ltd, 1st edition. 3. S.S Khanka, Organisational Behaviour, S.Chand& Co, New Det 4. J.Jayashankar, Organisational Behaviour, Margham Publication 	ır 1987, Reprin Ihi.	t

MS2306.1Able to analyse the organizational behaviour concepts, and correlate organizational behaviour concepts with individual and group behaviour.

MS2306.2Able to Evaluate personality types, perception and learning process on human behaviour

MS2306.3Able to recognize the application of motivational theories in practical terms.



FACULTY OF HELL S & SCH.3 MELNASSH ACASHM OF HILLING CONCOUNT AND RESEARCH (Departed for be University) No: 12, Vembulianmaan Kod Street, West K.K. Nagar, Chennal 599 675

Mapping Function of PO's and CO's & PSO's

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
MS2306.1	2	3	3	2	3	2	2
MS2306.2	2	2	2	2	2	3	3
MS2306.3	3	3	2	2	3	3	3
Average	2.33	2.67	2.33	2.00	2.67	2.67	2.67



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembulianman Koil Street, West K.K. Nagar, Chennai-600 078

SEMESTER 4

Title of the Course	Business Taxation	Cul	CO2116						
Core	Second Year &Fourth Semester	Code Credit	4						
Course Objectives	 To make the students to gain knowledge of the principles of the Indirect Tax. To highlight the students about the customs duty, Excise duty, GST 								
	 UNIT I Tax – features – canons – objectives of taxation Indirect Tax – Powers of Union / States – varieties of in GST. UNIT II Central excise duty- concept and definitions - Ba – Classification & Valuation of Goods – Clearance of C and payment of excise duty – Philosophy of CENVAT - F 	asis of levy Goods – Pro	s – movement towards - Types of Excise Duty ocedure for assessment						
Course Outline	UNIT III Customs Act – objectives – levy and collection – classification of procedure for assessment & payment of customs duty – types of customs duty – v								
	UNIT V GST in India-An Introduction –Taxable Event –Supply – Charge of GST- Exemptions from GST- CGST – SGST- Assessment and Audit.								
References	 Dr.Vinod K Singhania, Monica Singhania, Students Guide to Income Tax Taxmann Publications Pvt Ltd., New Delhi. GirishAhiya, Dr. Ravi Gupta, Systematic Approach to Income Tax and CST. Bharat Law House Pvt. Ltd. New Delhi. Dr.Sanjeev Kumar, Systematic Approach to Indirect Taxes with Practical problems and solutions, Bharat Law House Pvt. Ltd., New Delhi. 								
	4. T.S.Reddy and Y.Hari Prased Reddy, Indirect T	axes							



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF KIGNER EDUCATION AND RESEARCH (Deesmed to be University) No: 12, Vessbullamman Koil Street, Wast K.K. Nagar, Chennai-600 078

CO2116.1Able to assume the roles and responsibilities associated with managerial functions.

CO2116.2Able to identify the key contributors and their contributions in the development of management school of thought.

CO2116.3 Able to compare numerous approaches in management for problem solving and decision making.

Mapping Function of PO's and CO's & PSO's

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
CO2116.1	3	2	3	3	3	1	2
CO2116.2	2	1	2	3	2	2	3
CO2116.3	3	3	2	2	2	3	2
Average	2.67	2.00	2.33	2.67	2.33	2.00	2.33



PRINCIPAL FAGULTY OF HUMANITIES & SCIENCE ULLIAKSHI AGAULHY OF HUMANITIES & SCIENCE (Deemed to be University) No: 12, Vembuliamman Koll Street, West K.K. Nagar, Chennal-599 978

Title of the Course	Financial Services	Code	MS2310					
Core	Second Year & Fourth Semester	Credit	4					
Course Objectives	To make the students to gain knowledge of the finance. To highlight the students about the financial players in	To make the students to gain knowledge of the financial services To highlight the students about the financial players in service sector						
	UNIT I MEANING AND IMPORTANCE financial services ,financial service and economic environment- sector UNIT II Merchant banking-functions-issue manager underwriting-capital market stock exchange-role of SE	financial _I nent-man	players in service					
Course Outline	UNIT III Leasing and Hire purchase-concept a accounts –factoring-functions of factoring UNIT IV Venture capital-credit rating-consumer Finan		es –types of lease					
	UNIT V Mutual funds –meaning functions advantages -UTI	s types –Ii	nstitutions Involved					
References	 Financial Services-M.Y.Khan. Financial Services-B.Santhanam 							



PRINCIPAL FACULTY OF HUDSALLFIES & SCIENCE MELNARSHI ACADELIN OF HUDSER EDUCATION AND RESEARCH (Docimed to be University) No: 12, Vembuliamman Kon Street, West K.K. Nagar, Chanser Sys 978.

MS2310.1Able to assume the roles and responsibilities associated with managerial functions.

MS2310.2Able to identify the key contributors and their contributions in the development of management school of thought.

MS2310.3 Able to compare numerous approaches in management for problem solving and decision making.

Mapping Function of PO's and CO's & PSO's

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
MS2310.1	2	1	3	1	2	2	2
MS2310.2	3	2	2	2	2	3	3
MS2310.3	2	3	1	3	1	1	2
Average	2.33	2.00	2.00	2.00	1.67	2.00	2.33



PRINCIPAL FAGULTY OF HUMANITIES & SCIENCE MEENAKSIII ACABELIA OF RIGHTS EBUCATION AND RESEARCH (Deemed to be University) No: 12, Vembulianman Keil Street, West K.K. Nagar, Chennet-900 978

Business Regulatory Frame Work	Code	MS2309					
Second Year & Fourth Semester Credit 4							
 To acquire students with general business law issues to help become more informed sensitive and effective business leaders. To provide the students with an understanding of fundamental legal issues pertaining to the business world to enhance their ability to manage businesses effectively 							
	ts Act - Sa	le of goods Act -					
Intellectual Property Rights. (TRIPS) RTP - IDRA - a							
Unit - V Brief outline of Cyber Laws - WTO - Information Technology agreement ITA - General Agreement on Trade in services.							
1. Business Laws - N.D. Kapoor.SultanChand, New	Delhi.						
2. K.S.Anantharaman, 2003 Business and Corporate Laws, Sitaraman& Co. Pvt Ltd.							
3. Chandrasekaran, 2004 Sitaraman& Co. Pvt Ltd, Int	ellectual P	roperty Law.					
4. Bare Acts – FEMA, Consumer Protection Act							
5. Acharya – 2004, Intellectual Property Rights Asia Law – House Publication.							
	 Second Year & Fourth Semester 1. To acquire students with general business law issue informed sensitive and effective business leaders. 2. To provide the students with an understanding of 1 pertaining to the business world to enhance their abilit effectively Unit - I Brief outline of Indian Contract Act - Special contract Contract of Agency. Unit - II Brief outline of Indian Companies Act, 1956. Unit - III Brief outline of FEMA - Consumer Protection Act. Unit - IV The laws of Trade Marks - Copyright - Patents Intellectual Property Rights. (TRIPS) RTP - IDRA - a Unit - V Brief outline of Cyber Laws - WTO - Information General Agreement on Trade in services. 1. Business Laws - N.D. Kapoor.SultanChand , New 2. K.S.Anantharaman, 2003 Business and Corporat Ltd. 3. Chandrasekaran, 2004 Sitaraman& Co. Pvt Ltd, Int 4. Bare Acts – FEMA, Consumer Protection Act 	Second Year & Fourth Semester Code 1. To acquire students with general business law issues to help be informed sensitive and effective business leaders. 2. To provide the students with an understanding of fundaments pertaining to the business world to enhance their ability to mana effectively Unit - I Brief outline of Indian Contract Act - Special contracts Act - Sa Contract of Agency. Unit - II Brief outline of Indian Companies Act, 1956. Unit - III Brief outline of FEMA - Consumer Protection Act. Unit - IV The laws of Trade Marks - Copyright - Patents - Desig Intellectual Property Rights. (TRIPS) RTP - IDRA - an overview Unit - V Brief outline of Cyber Laws - WTO - Information Technolog General Agreement on Trade in services. 1. Business Laws - N.D. Kapoor.SultanChand , New Delhi. 2. K.S.Anantharaman, 2003 Business and Corporate Laws, S Ltd. 3. Chandrasekaran, 2004 Sitaraman& Co. Pvt Ltd, Intellectual P 4. Bare Acts – FEMA, Consumer Protection Act					



PERINCIPAL FACULTY OF HUMANITIES & SGIENGE MELNAKSIII ACADEMY OF HIGHER CONCAUDY AND RESEARCH IDeemed to be University) No: 12, Vembulianiman Koll Street, Weet Kirki Nagar, Chennel and 078,

MS2309.1Students will be able to general business law issues to become more informed, sensitive and effective business leaders.

MS2309.2. Understand fundamental legal issues pertaining to the business world to enhance their ability to manage businesses effectively.

MS2309.3Identify critical issues of partnership business and can recognize rights and duties of partners.

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
MS2309.1	3	2	2	3	3	2	3
MS2309.2	3	3	3	2	1	2	2
MS2309.3	3	1	1	1	2	1	2
Average	3.00	2.00	2.00	2.00	2.00	1.67	2.33

Mapping Function of PO's and CO's & PSO's



PRINCIPAL FAGULTY OF HUMANITIES & SCIENCE MEEHAKSIN ACADEMY OF HIGHER ECHCENDI AND RESEARCH

(Deemed to be University) No: 12, Ventoskowian Kat Street, West K.K. Nager, Obernal-Sed 078

SEMESTER 5

Title of the Course	Business Ethics and Values	Code	MS231 2			
Core	Third Year &Fifth Semester	Credit	4			
Course Objectives	 To facilitates the students to understand the concept of eth organisation. To Know the Basic ethical principles to be followed in a b 					
Course Outline	Unit 1:Role and importance of Business Ethics and Values in Business-Definition ofBusiness ethics-impact of business policy and Business strategy-Role of CEO-Impacon the Business culture.Unit 2:Types of Ethical issues –Bribes-Coercion-Deception-Theft-UnfairDiscrimination.Unit 3:Ethics internal-Hiring Employees-Promotions-Discipline-Wages-JobDescription-Exploitation of employeesUnit 4:Ethics External-Environment Protection-Natural-Physical-Society-Relationshipof values and ethics-Indian Ethos-Impact on the performanceUnit 5:Social Responsibilities of Business					
References	DrS.Sankaran,Business Ethics and Values,MarghamPubilicat 2.Mamoria&Mamoria,Business Planning &Policy,Himalaya House,Mumbai. 3.D.Senthil Kumar &Dr.A.SenthilRAjan,Business Ethics and Publication House,Mumbai. DrS.Sankaran,Business Ethics and Values,MarghamPubilicat	Publication Values, Himal	ауа			

Course Outcomes

MS2312.1 Able to understand the ethical components for managerial decision making in organization

MS2312.2 Able to apply the knowledge of ethics in managerial decision making.

MS2312.3 Able to understand the concept of CSR in business organization.



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENANGHI ACADEMY OF HIGHER EDUCATION AND RESEARCH (Decenvent to be University) NV6: 12, Vembulansman Roll Street, West K.K., Nagar, Caremani-600 078.

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
MS2312.1	2	1	1	2	2	2	3
MS2312.2	2	3	2	2	3	2	2
MS2312.3	3	2	3	3	1	2	2
Average	2.33	2.00	2.00	2.33	2.00	2.00	2.33

Mapping Function of PO's and CO's & PSO's



PRINCIPAL FAGULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HUGHEN EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembuliarunan Koil Street, West K.K. Nogar, Chennal-Goo 078.

Title of the Course	Marketing Research	Code	MS2313				
Core	Third Year & Fifth Semester	Credit	4				
Course Objectives	1.To enable the students to get Knowledge about the Market Research2.To Analysis and reporting research findings to the management.						
Course Outline	 UNIT I Introduction-Definition of Marketing Research-Nature and Scope-Marketing Research as aid to rational decision-making. Marketing Research Methodology UNIT II Sampling techniques-Random-Stratified-Area-Quota Questionnaire-Interview techniques-Interviewing skills on the part of Investigator UNIT III Motivation Research-Product Research UNIT IV Consumer Survey-Sales Control Research 						
	UNIT V Media Research-Various Techniques-Mea Analysis and reporting research findings to the manager		ertising effectiveness-				
References	 D DSharma,Marketing Research –Principles,A Publications,New Delhi. SujaR.Nair,MarketingResearch,HimalayaPublic C R.Kothari-1990-Research Methodology M Edition-VishwaPrakasham Publications-New D G.C.Beri-1993-Marketing Research-Second Publication-New Delhi. GuptaSunil,Bansal.S.P.VermaO.P.MarketingRe nna. 	eations,New I Methods and elhi. Edition-Ta	Delhi. d Techniques-Second ata Mc-Graw Hill				



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEEHARSHI ACALENY OF HUMANITIES & SCIENCE (BREARED IN THE UNIVERSITY) NOT TE, VERTURING AND KON STROCK, West K.K. Wagon, Common 1900 078.

MS2313.1Able to understand the process of marketing research and its different processes.

MS2313.2Able to identify sources of information

MS2313.3Able to analyse and interpret both qualitative and quantitative data.

Mapping Function of PO's and CO's & PSO's

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
MS2313.1	2	1	2	2	2	2	3
MS2313.2	1	2	2	2	2	3	2
MS2313.3	3	3	3	3	2	2	2
Average	2.00	2.00	2.33	2.33	2.00	2.33	2.33



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENANSIII ACADEMY OF HIGHER FORSATION AND RESEARCH (Deemart to be University) No: 12, Vembulamman Koil Street, West KiKi Nagar, Chennai-600 078,

Title of the Course	Material Management	Code	MS2315				
Core	Third Year & Fifth Semester	Credit	4				
Course Objectives	To enable the students to get Knowledge about the Material Handling & Management To Understand the Concept of Inventory, Vendor & Store Management						
Course Outline	 UNIT I Materials management –Definitions and function management. UNIT II Integrated materials management-The advantages-inventory control-Function of Replenishment stock- Material demand for a Inventory control-ABC-VED-FSN analysis-Inversion moving items- EGO –ESQ-Stores planning. UNIT III Purchase management –Purchasis Purchasing –Principles –import substitution-Integrated purchase procedure. UNIT IV Stock keeping and materials handing – keeping- Stores responsibilities-Location of store Fequipment –security measures- Protection and pressional statement – Purchasing – Protection and pression of store fequipment – security measures- Protection and pression of store fequipment – security measures- Protection and pression of store fequipment – security measures- Protection and pression of store fequipment – security measures- Protection and pression of store fequipment – security measures- Protection and pression of store fequipment – security measures protection and pression of store fequipment – security measures protection and pression of store fequipment – security measures protection and pression of store fequipment – security measures protection and pression of store fequipment – security measures protection and pression of store fequipment – security measures protection and pression of store fequipment – security measures protection and pression of store fequipment – security measures protection and pression of store fequipment – security measures protection and pression of store fequipment – security measures protection fequipment – security measur	e concep of inv ecasting ntory con ing- Pro ernational -Objective nouse-cen	t-Service functions rentory-Importance- -MRP-Basis tolls- trol of spares and cedure –Dynamic purchase –Import es – Function store tralized store room-				
	UNIT V Vendor rating –Vendor managemen Responsibility-Buyer-seller relationship –Value an		1				
References	 Sumathi&Saravanavel,Production& Ma MarghamPubliacations,Chennai. M.M. Varma,1999, Materials Manageme &Sons,New Delhi Hill,Operationsmanagement,Palgrave Macmillar 		management, ion,Sultan Chand				



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSIII ACABUMY OF NICHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vernbullsmanan Kell Street, West K.K. Nagar, Chennal-600 078,

MS2315.1Decide the purchase procedure and analyse and execute store management functions.

MS2315.2Design suitable strategy of inventory control by applying concepts of EOQ and ROP, Value analysis etc.

MS2315.3Develop and forecast production and sales and make facility layout decisions

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
MS2315.1	2	3	2	2	2	2	3
MS2315.2	2	2	3	3	3	2	2
MS2315.3	3	2	1	2	1	2	2
Average	2.33	2.333333333	2	2.3333333333	2	2.00	2.333333

Mapping Function of PO's and CO's & PSO's



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSIII ACADENIY OF HIGHER LOUCATION AND RESEARCH (Deemed to be University) No: 12. Vembuliamman Keil Street, West K.K. Nagar, Chennal-600 078,

	Entrepreneurial Development	Cul	CO2122
Course Core	Third Year & Fifth Semester	Code Credit	4
Course Objectives	 1.To enable the students to get Knowledge about the E. Development Programme 2.To Understand the Role and growth of government & Development UNIT I Entrepreneurship –Meaning-Types-Qualities of 	ntrepreneurs society in E	hip & Entrepreneuria ntrepreneurial
	Entrepreneurs- Factors Influencing entrepreneurship –F UNIT II ENTREPRENEURIAL DEVELOPMENT	AGENCIES entre-Nation isation-Smal ts Objectives d Functions ME-DO)-Ol NABARD at	Entrepreneurs. al Small Industrie Il Industries Servic s. MSME Sector and i of MICRO Small ar pjectives of SIDCC
Course Outline	Business idea generation techniques-Identification of study-Marketing, Finance, Technology & Legal Formal		• 1
	Business idea generation techniques-Identification of	ities-Prepara	ation of Project Repor
	Business idea generation techniques-Identification of study-Marketing, Finance, Technology & Legal Formal Tools of Appraisal	ities-Prepara PROGRAM Relevance a	ntion of Project Report
	Business idea generation techniques-Identification of study-Marketing, Finance, Technology & Legal Formal Tools of Appraisal UNIT IV ENTREPRENEURIAL DEVELOPMENT Entrepreneurial Development Programmes(EDP)-Role,	ities-Prepara PROGRAM Relevance a	ntion of Project Report MES and Achievements-Ro
	Business idea generation techniques-Identification of study-Marketing, Finance, Technology & Legal Formal Tools of Appraisal UNIT IV ENTREPRENEURIAL DEVELOPMENT Entrepreneurial Development Programmes(EDP)-Role, of Government in organizing EDPs-Critical Evaluations UNIT V ECONOMIC DEVELOPMENT AND ENT Role of Entrepreneur in Economic Gro changing Economic scenario for small scale Entrep	PROGRAM Relevance a REPRENE wth-Strategi preneurs-Net ship-Develo of Women in ion and its	Attion of Project Report MES and Achievements-Ro URIAL GROWTH c Approaches in the tworking, Niche play pment of Woment n India-Financing SH penetration in Indi

ACULTY OF NUMERITIES TO A RELAXING SOLUTION OF NUMERITIES TO A RELAXING SOLUTION OF NO. 12, VO. NO. 12, VO. West K.K.

VS

PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER EDIICATION AND RESEARCH (Deemed to be University) No: 12, Vembulianman Kall Street, West K.K. Nagar, Chennel-800 078,

2. Tulsian P.C & Vishal Pandey, Business Organisation and Management, Pearson
Education India, 2002, Delhi.
3. Janakiram, B. and Rizwana, M. Entrepreneurship Development, Text and Cases,
Excel Books India, 2011, Delhi.
4. Arun Mittal & Gupta, S.L- Entrepreneurship Development, International Book
House Pvt. Ltd, 2011, Mumbai.
5. S.Anil Kumar, S.Poornima, K.Abraham, K.Jayashree- Entrepreneurship
Development New Age International(P) Ltd,2012, Delhi.
6. Gupta.C.B. and Srinivasan .N.P, Entrepreneurship Development, Sultan Chand &
Sons.
7. Raj Shankar, Entrepreneurship, Vijay Nicole Imprints Pvt. Lt. Chennai.

CO2122.1Examine the characteristics of an entrepreneur as well their role in the economic development of the country.

CO2122.2Process & develop business plan, foreseeing the entry barriers to the industry

CO2122.3Identify stages of growth in entrepreneurial ventures along with changing face of family business in India

Mapping Function of PO's and CO's & PSO's

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
CO2122.1	2	2	1	1	1	2	2
CO2122.2	1	2	2	2	2	3	2
CO2122.3	3	1	3	1	2	2	3
Average	2.00	1.67	2.00	1.33	1.67	2.33	2.33



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENASUII ACADEMY OF RUGICE EDUCATION AND RESEARCH (Decimed to be University) (Decimed to be University) No: 12, Vembulanthian Koll Street, Weel K.K. Nogar, Channel-Goo 078

Title of the Course	Production Management	Code	MS2314
Core	Third Year & Fifth Semester	Credit	4
Course Objectives	To enable the students to get Knowledge about the pro To Understand the Concept of Inventory, Vendor & S UNIT I		
	Production system –Introduction –Production-Production-Operation objectives-Fuctions –Scope RElationsship with other		
	UNIT II Production planning and control-Routin Maintenance management-Types of maintenance Maintenance scheduling.		
Course Outline	UNIT III Plant location-Introduction need for selecting problems- Advantages of urban, semi-urban and locations-Factors influencing plant location-Plant Objectives-Principles of plant layout-Factors influenci	rural locati layout-Pla	ons-Systems view c ant layout problems
	UNIT IV Work and method study-Importance of work Time study-Human considerations in work study Objectives of method study-Steps involved in m Objectives of work,measurement – Techniques of standard time Allowance –Comparison of various tech	y-Introduction wethod study work measu	on to method study y-Work measuremen
	UNIT V Quality control-Types of inspection –Central – Chart – Construction – Control –TQM.	ized and dec	centralized –P chart –2
References	 R.Khanna, Industrial Engineering &Management,Da Martand T TElsang,,""Production Management::, S. Sharma Gagan Deep, Gursharnjit ,HarPreet Si Management"", KalyaniPublishers,Ludhiana. R.Senapati, 2002", Production and Materials I Arapakkam,T.N. 	Chand&Co, ingh ,Produ	New Delhi.



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MERAKSIII ACADIMY OF INCHER (DUCATION AND RESEARCH (Deemed to the University) No: 12, Ventbuliamman (coll Street, Mest K K, Nager, Chennal-699 978, -

MS2314.1Decide the purchase procedure and analyse and execute store management functions.

MS2314.2Design suitable strategy of inventory control by applying concepts of EOQ and ROP, Value analysis etc.

MS2314.3Develop and forecast production and sales and make facility layout decisions

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
MS2314.1	2	3	2	2	2	2	3
MS2314.2	1	2	2	3	. 3	2	2
MS2314.3	2	1	1	1	2	2	1
Average	1.67	2.00	1.67	2.00	2.33	2.00	2.00

Mapping Function of PO's and CO's & PSO's



PRINCIPAL

FACULTY OF HUMANNTIES & SCIENCE MEENAKSHI ACADENY OF HUMAEN EDUCATION AND RESEARCH (Desented to be University) NB: 12, Ventbioamman Koil Street, West K.K. Nasjar, Chennai-600 078,

SEMESTER 6

Title of the Course	Human Resource Management	Code	MS2316
Core	Third Year & Sixth Semester	Credit	4
Course Objectives	 To facilitates the students to understand the role of human organisation. To Know the Basic concepts and techniques involved in e management. 		
Course Outline	 Unit 1: Introduction Nature and scope of human resources in Differences between personnel management and HRM –Environet Human resources planning- Recruitment-selection- methods various tests-Interview techniques in selection and placemer Unit 2: Training Meaning- Induction-methods-techniques-Id training needs-Training and Development –performance app promotion and termination of services-Career Development Unit 3: Compensation Cost to company-CTC Fixed and Flain Incentives –Benefits –Motivation-Welfare and social securit Unit 4: Labour Relations Need –Functions of Trade Union bargaining- Workers participation in management- Types and Industrial Disputes and Settlements (laws excluded) Unit 5: Human Resource Audit Human Resource Audit- N Approaches 	vironment of 2 of selection- nt. dentification of praisal-Transf exible pay-Co y Measures is –Forms- of od effectivene	HRM- Uses of of the er- omponents- collective ss
References	 Rao, VSP, Human resource Management,Excel Boo Ashwathappa,Human Resource Management,Him Garry Deseler,Human Resource Management,Pres Prasad,L.M. Human Resource Management.SulthanChand&sons Tripathi,Human Resource Management,Prest 	alaya Publis ntice Hall	hing House



PRINCIPAL FACULTY OF HURAANITIES & SCIENCE MEENAKSHI ACADENY OF HIGHES CONCATION AND RESEARCH (Deemed to be University) (Deemed to be University)

MS2316.1 Able to demonstrate the understanding of theoretical concepts and framework required for effective Human Resource Management.

MS2316.2 Able to develop an overview on various functions and processes of human resource management.

MS2316.3 Able to identify the human resource needs of an organization and plan accordingly.

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
MS2316.1	2	2	3	1	2	2	2
MS2316.2	3	3	2	2	1	1	1
MS2316.3	1	3	1	3	3	3	3
Average	2.00	2.67	2.00	2.00	2.00	2.00	2.00

Mapping Function of PO's and CO's & PSO's



FAGULTY OF HUMANITIES & SCIENCE MEEHANSHI ACADEMY OF VIOLES LENGTING AND RESEARCH (Doemed to be University)

No: 12, Vembulianiman Koil Street, West K.K. Nagar, Channai-600 078

Title of the Course	Business Environment	Code	MS2311			
Core	Third Year & Sixth Semester	Credit	4			
Course Objectives	1.To Impart the Knowledge of Business Environment2.To enable the students to know the factors influencing the changes in the Business Climate					
	UNIT I INTRODUCTION The concept of Business Environment- Its overview of Political, cultural,Legal,Economic,S	ocial and C	Ų			
Course	and Their impact on Business and Strategic Decisions UNIT II POLITICAL ENVIRONMENT Meaning- Government and Business Relationship In India- Provisions of Indian constitution pertaining to Business UNIT III SOCIAL ENVIRONMENT Meaning- cultural heritage- Social attitudes- Impact of foreign culture- Castes and Communities- JointFamily systems-Lingustic and Religious groups-					
Outline	Types of social Organization-Social Respnsibilities UNIT IV ECONOMIC ENVIRONMENT Economic systems and impact on Business like GDP,Growth Rate Population- Urbanisation. I Per Capita income and their impact on Business de	-Macro E Fiscal Defic	conomic parameters sit- Plan investment-			
	UNIT V GLOBAL ENVIRONMENT Factors Determining Global Environment- Environment ,Financial system –Commercial Ban Monetary policy- Stock exchange –IDBI- Non (NBFCs)	ks-Financia	al institutions- RBI-			
References	 Sankaran S., Business Environment Francis Cherunilam, Business PublisingHouse Ashwathappa,Business Environmen Dasgupta&Sengupta, Government a 	t, Himalaya	a Publishing House			



PRINCIPAL FACULINY OF HELMANINES & SCIENCE INFELIANGIN (CADENT OF HELMANINES & SCIENCE (Channed) to be University) (Channed) to be University) NO: 12, VentUliamman Koll Street, West K.K. Nagar, Chennai-600 078,

5.	Srinivasan, K., Productivity and social	Environment,A	ASIA	
6.	Dhanbakiyam&Kavitha.M,Business	Environment,	Vijay	Nicole
	Imprints pvt.Ltd,Chennai			

 $MS2311.1 \mbox{Able to Know and analysis different business environment.}$

MS2311.2Able to Evaluate the major factors which affect the business.

MS2311.3 Able to Understand and analyze various political, technological and economic environment in the business

Mapping Function of PO's and CO's & PSO's

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
MS2311.1	2	1	2	2	1	3	3
MS2311.2	2	2	1	3	2	1	2
MS2311.3	1	3	1	2	1	2	1
Average	1.67	2.00	1.33	2.33	1.333333	2.00	2

ON AND RE DEFU MEENWRSH

PRINCIPAL

FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembulianman Koll Street, West K.K. Nagar, Chennai-600 078,

Title of the Course	Services Marketing	Code	MS2317			
Core	Third Year & Sixth Semester	Credit	4			
Course Objectives	 To enable the students to get Knowledge about the Effective Management of Service Marketing To Understand the Concept of service strategy. 					
	UNIT I Marketing Services: Introduction growth of t of service. Characteristics of service –classification services, blueprinting using technology, developing humaspirations.	of servi man resou	ce designing of the rces, building service			
	UNIT II Marketing Mix in Service Marketing: The pricing strategies and tactics, promotion of service services. Additional dimension in services marketing-process.	and distr	ibution methods for			
Course Outline	UNIT III Effective Management of Service Marketing: Marketing demand and supply through capacity planning and segmentation –internal marketing of services-external versus internal Orientation of service strategy.					
	UNIT IV Delivering Quality Service: Causes of Service- quality gaps. The customer expectations versus perceived services gap. Factors and techniques to resolves this gap. Customer relationship management. Gaps in services –quality standards, factors and solutions-the services performance gap-key factors and strategies for closing the gap. External communication to the customers-the promise versus delivery gap-developing appropriate and effective communication about service quality.					
	UNIT V Marketing of service With special Refer 2.Health services,3. Hospitality services including t Professional service, 5.Public utility service, 6.Education	ravel, hot	els and tourism, 4.			
	1.S.M.Jha,Servicesmarketing,HimalayaPublishers,India	l.				
	2. Baron, Services Marketing, Second Edition, Palgrave M	acmillan,				
	3.Dr. L.Natarajan Services Marketing, Margham Publica	ations. Che	ennai			
References	4. Thakur G.S. Sandhu supreet &Dogra Babzan Service Publishers,Ludhianna.					
	5.Dr. B.Balaji, Services Marketing and Management, S.Chand& Co, New Delhi,					



PRINCIPAL FACULTY OF HUMANITIES & SOLENGE MEENAKSHI ACADENY OF HUMANITIES & SOLENGE (Deemed to be University) No: 12, Vembulianman Koil Street, West K.K. Nagar, Chennai-669 978

MS2317.1Able to examine the nature of services, and distinguish between products and services.

MS2317.2Able to identify the major elements needed to improve the marketing of services.

MS2317.3 Able to develop an understanding of the roles of relationship marketing and customer service in adding value to the customer's perception of a service.

Mapping Function of PO's and CO's & PSO's

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
MS2317.1	2	1	2	2	2	2	1
MS2317.2	2	2	1	2	1	2	2
MS2317.3	3	3	3	1	3	2	3
Average	2.33	2.00	2.00	1.67	2.00	2.00	2.00



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAXSIII ACADELIY OF HUMANITIES & SCIENCE (Decread to be University) No: 12, Vembuliamitan Koit Street, West K.K. Nagar, Chennei-600 078

Title of the Course	Customer Relationship Management	Code	MS2318				
Core	Third Year &Sixth Semester	Credit	4				
Course Objectives	1.To enable the students to understand the concept of customer relationship management. 2.To impart knowledge on the process and plan of implementing CRM in organisations.						
	UNIT I Communication –need / Mode of communication- oral-written-listening skill-Verbal skill intra personal communication,Essentials of Business letter UNIT II CRM –concept and approach –CR in competiti image building.	-interpersor er.	nal communication and				
Course Outline	 UNIT III Banker –customer relationship-retaining and enlarging customer base-customer services-quality circle. UNIT IV Nature and types of customer – complaint redressal methods Talwar and Goiporia committee report, customer service committee, customer day-Copra Forum – Ombudsman. 						
	UNIT V Market Segment –Customer Data Base – Evaluation of customer Satisfaction.	- Market F	Research. Review and				
References	 H.peeru Mohamed &A.Sangadevan,Customers Relation Management –A Step- by- step approach.Vikas Publishing House Private Limmited ,Noida. MukeshChaturvediAbhinav ,Chaturvedi ,Customers Relationship Management-An Indian Perspective,ExcelBooks,New Delhi. 						



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER (OUCANON AND RESEARCH (Deemed to be University) No: 12, Vembuliomman Koll Street, West K.K. Negar, Chennai-609 974

MS2318.1Able to Demonstrate an understanding of the terms and benefits of **CRM** on a company's bottom line.

MS2318.2Able to Analyze the different components of a CRM plan

MS2318.3 Able to Describe how CRM creates value for organizations and customers.

Course Outcome	PO1	PO2	PO3	PO4	PO5	PSO1	PSO2
MS2318.1	2	1	3	3	2	1	2
MS2318.2	3	3	2	2	3	2	2
MS2318.3	1	0	0	1	1	1	2
Average	2.00	2.00	2.50	2.00	2.00	1.33	2.00

Mapping Function of PO's and CO's & PSO's



PRINCIPAL FACULTY OF HUMANITIES & SOIENCE MEENAKSIII ACADEMY OF UIGHER LOUCATION AND AEREARCH (Deomed to be University) No: 12, Vembulianman Koil Streel, West ICK, Nagar, Ghennai-600 078

ANNEXURE I

MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH FACULTY OF HUMANITIES AND SCIENCE

(Deemed to be University)

SYLLABUS

PART I-TAMIL

Common for UG students who study PART I - Tamil for four semesters/ two semesters (i.e. B.A.(English)/ B.Sc.(Mathematics), B.Sc(Computer Science), B.Sc (Visual Communication), B.C.A/B.Com.(General), B.Com (CS), B.Com (CA) & B.B.A)

முதற்பருவம் (First Semester)

1.செய்யுள்:

୬	மனோன்மணியம்	தமிழ்த் தெய்வ வணக்கம் 'நீராருங் கடலுடுத்த' என்ற
0.		தொடங்கும் முதற்பாடல் 'கடல்குடித்த…' என்ற
		தொடங்கும் ஆறு கண்ணிகள்.
ஆ	இராமலிங்க அடிகளார்	ஆறாந்திருமுறையில் இடம் பெற்றுள்ள அருவ்
-0		விளக்க மாலையில் 'கோடையிலே' , 'கதிக்கு
		வழி, தனித்தனி' எனத் தொடங்கும் மூன்று பாடல்கள்
		மட்டும்.
இ .	கவிமணி தேசிய விநாயகம் பிள்ளை	மலரும் மாலையும் என்னும் நூலில் இடம் பெற்றுள்ள
60		்கோவில் வழிபாடு' வாழ்க்கைத் தத்துவங்கள் எனும்
		தலைப்பிலுள்ள கவிதை முழுமையும்.
EE,	பாரதியார்	'கண்ணன் என் சேவகன்' என்ற தலைப்பில்
	· · · · · · · · · · · · · · · · · · ·	அமைந்துள்ள கவிதை முழுமையும்.
ഉ_,	பாரதிதாசன்	'அழகின் சிரிப்பு' நூலில் இடம் பெற்றுள்ள 'ஆல்'
		என்ற தலைப்பில் உள்ள பாடல்கள்.
<u>ഉണ</u> .	ஈரோடு தமிழன்பன்	'அந்த நந்தனை எரித்த நெருப்பின் மிச்சம்' என்ற
		நூலில் இடம் பெற்றுள்ள 'வாக்குச் சீட்டுகளுக்கு ஓர்
		அர்த்தம் வரட்டும்' என்னும் கவிதை மட்டும்.
எ.	கவிஞர் வைரமுத்து	திருத்தி எழுதிய தீர்ப்புகள் என்னும் நூலில் இடம்
		பெற்றுள்ள 'நிலத்தை ஜெயித்த விதை கவிதை
		மட்டும்.
2.	இலக்கணம்	
	இலக்கணக்குறிப்பு	பாடத்திட்டத்தில் இடம் பெற்றுள்ள செய்யுட்களில்
		அமைந்துள்ள இலக்கணக் குறிப்புகளை எடுத்துச்
		காட்டுதல்.
3.	மொழித்திறன்	
	1. கலைச் சொல்லாக்கம்	
	2.நேர் காணல்	
	3. பொருந்திய சொல் தருதல்	
	4.மரபுத் தொடர்.	
4.	பாடந்தழுவிய இலக்கிய வரலாறு 🔬	NUM HAU RESE
5.	பொதுக்கட்டுரை	or marken of the
	Note: இடஞ்சுட்டிப் பொருள் விளக்கம் செ	சய்யுள் பகுதியில் இடம் பெற வேண்டும்.
		TOF RUMPETING

ten 190 an

Fp IP-No Mill Bechallen ILINCE (Deemed to be University) No: 12, Vembulinnmum Keji Sir UNIVER AND RESEARCH West K.K. Naton Chun

DE MORENT

இரண்டாம் பருவம் (Second Semester)

1.செய்யுள்:

ଅ.	திருநாவாவுக்கரசர் தேவாரம்	நான்காம் திருமுறை- நமச்சிவாயத்				
		திருப்பதிகம் 10 பாடல்கள்				
ஆ	குலசேகர ஆழ்வார்	பெருமாள் திருமொழி–'ஆலைநீள்				
		கரும்பன்னவன் எனத் தொடங்கும் தேவகி				
		புலம்பல் (முழுமையும்)				
.	நளவெண்பா	கலி நீங்கு காண்டம் தேர்ந்தெடுக்கப் பட்ட				
		40 பாடல்கள்				
PEs	சீறாப்புராணம்	மானுக்குப் பிணை நின்றபடலம்				
		தேர்ந்தெடுக்கப்பட்ட 65 பாடல்கள்				
ഉ.	கண்ணதாசன்	ஏசு காவியம்-பாடுகளின் பாதை –				
		தேர்ந்தெடுக்கப்பட்ட பாடல்கள் மட்டும்				
2.	இலக்கணம்					
	இலக்கணக் குறிப்பு –செய்யுட் பகுதியில் அ	அமைதல் வேண்டும்.				
3.	உரைநடை					
	டாக்டர் மு.வ.வின் 'நல்வாழ்வு' நூல் முழமையும் பாரி நிலையம் சென்னை -60 108					
4.	பாடந் தழுவிய இலக்கிய வரலாறு					
5.	மொழி பெயர்ப்பு					
	பொது (ஆங்கிலத்திலிருந்து தமிழ்)					
	இடஞ்சுட்டிப் பொருள் விளக்கம் செய்	யுட் பகுதியில் இடம் பெற வேண்டும்.				

CONCATION AND REST

PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembuliannas Moil Stree West K.K. Nagar, Chennui-600 0

SYLLABUS

Part I Tamil

Common for UG/ students who study PART II - Tamil for four semesters

(i.e. B.A.(English)/ B.Sc.(Mathematics), B.Sc(Computer Science), B.Sc (Visual Communication))

1.செய்யுள்:

திருக்குறள்	- அன்புடைமை	-	அதிகாரம்	8
	கல்வி	845	அதிகாரம்	40
	கேள்வி	-	அதிகாரம்	42
	அறிவுடைமை	***	அதிகாரம்	43
	சிலப்பதிகாரம்		வழக்குரை காதை	
	மணிமேகலை	-	17. உலக அறவி புக்க காதை	
	சீவக சிந்தாமணி		விமலையார் இலம்பகம் (42 பாட	_ல்கள்)
	கம்பராமாயணம்	-	குகப்படலம் (46 பாடல்கள்)	
	பெரிய புராணம்		காரைக்கால் அம்மையார் புரான	ரம்

2. இலக்கணம்:

செய்யுள் பகுதியிலிருந்து அணி இலக்கணம் மட்டும்.

3. சிறுகதை:

அறிஞர் அண்ணாவின் சிறுகதைகள்

- 1. கொக்கரக்கோ
- 2. சரோஜா ஆறணா
- 3. பேய் ஓடிப் போச்சு
- 4. 1938-40 ஒரு வசீகர வரலாறு
- 5. சாது
- 6. செவ்வாழை
- 7. பொங்கல் பரிசு
- 8. வேலை போச்சு
- 9. விழுப்புரம் சந்திப்பு
- 10. காலிழந்தான்

4.பாடம் தழுவிய இலக்கிய வரலாறு:

நீதி இலக்கியங்கள், ஐம்பெருங்காப்பியங்கள், சோழர் கால இலக்கியங்கள்.

REDUCATI TO BE FACULTY OF HUMANITIES 16 AND SCIENCE PRINCIPAL FAREULTY OF HUMANITIES & SCIENCE MEENARSHI ACADEMY OF HIGHER EDUCATION AND RESEARGH (Deemed to be University) No: 12, Vembuliamman Koil Street, West K.K. Nagar, Chennai-600 078

- 5. பயன்பாட்டுத் தமிழ்:
- 1. அகர வரிசைப் படுத்துதல்
- 2. ஒரு பொருள் குறித்த பல சொற்கள்
- 3. பல பொருள் குறித்த ஒரு சொல்
- 4. எழுத்துப் பிழை நீக்கம்
- 5. ஒற்றுப் பிழைகளை நீக்கி எழுதுதல்
- தொடர் பிழை நீக்கம்
- 7. பிறமொழிச் சொற்களை நீக்கி எழுதுதல்.



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Venibulianman Koil Street, West K.K. Nagar, Chennai-600 078

நான்காம் ப(நவம் (Fourth Semester)

- செய்யுள்: 1. புறநானூறு : 212, 213, 214, 215, 216
- 212 பாடியவர் -பிசிராந்தையார், கோப்பெருஞ்சோழனின் மாண்பைப் பாடியது. அ. திணை - இயன்மொழி "நுங்கோ யாரென வினவின் எங்கோக்…." (10 அடிகள்)
- 213 பாடியவர் புல்லாற்றூர் எயிற்றயினார் கோப்பெருஞ்ழோன் தன் ஆ மக்கள் மேல் போருக்கு எழுந்த போது பாடியது. வஞ்சித் திணை, துணை வஞ்சித்துறை "மண்டமர் அட்ட மதனுடைய நோன்றாள்" (24 அடிகள்)
- 214 கோப்பெருஞ்சோழன் வடக்கிருந்த போது பாடியது. பொதுவியல் திணை Q. பொருண்மொழிக்காஞ்சித்துறை "செய்குவம் கொல்லோ நல்வினை எனவே" (13 அடிகள்)
- 215 கோப்பெருஞ்சோழன் பிசிராந்தையார் வருவார் எனப் பாடியது. பாடாண் FF. திணை, இயன்மொழித்துறை "கவைக் கதிர் வரகின் அவைப்புறு வாக்கல்…." (9 அடிகள்)
- 216 கோப்பெருஞ்சோழன் பாடல், பாடாண்திணை இயன்மொழித் துறை. 2. "கேட்டல் மாத்திரை அல்லது யாவதும்…" 12 அடிகள்)

குறுந்தொகை : பாடல் எண், 2, 3, 16, 20, 31, 40, 49, 69, 124, 167

பா.எண் 2 -	குறிஞ்சித்திணை இறையனார்	-	தலைவன் கூற்று "கொங்குதேர் வாழ்க்கை"5
பா.எண். 3 -	குறிஞ்சித்திணை தேவகுலத்தார்		தலைவி கூற்று "நிலத்தினும் பெரிதே …" 4
பா.எண்.16 -	பாலைத்திணை பாலை பாடிய பெருங்கடுங்கோ		தோழி கூற்று "உள்ளார் கொல்லோ தோழி5
பா.எண். 20-	பாலைத்திணை கோப்பெருஞ்சோழன்	-	தலைவி கூற்று "அருளும் அன்பும் நீக்கித் …"4
பா.எண். 31-	மருதத்திணை ஆதிமந்தியார்	-	தலைவி கூற்று "மள்ளார் குழீகிய விழவினாலும் 6
பா.எண். 40-	குறிஞ்சித் <mark>தி</mark> ணை செம்புலப்பெயல் நீரார்		தலைவன் கூற்று "யாயும் ஞாயும்…" 5
பா.எண். 49-	நெய்தல் திணை அம்மூவனார்	-	தலைவி கூற்று "அணிற் பல்லன்ன5
பா.எண். 69-	குறிஞ்சித்திணை கடுந்தோட் கரவீரனார்	-	Сதпр கற்ற "கருங்கள் கைக்கலை 6 FACULTY OF HUMANITIES AND SCIENCE MEERAKSIII ACADEMY OF HUMANITIES & SCIENCE MEERAKSIII ACADEMY OF HIGHER EOUCATION AND RESEARCH (Deemed to be University) No: 12. Vembulianman Koil Street, West K.K. Nagar, Chepnel 6/0 078

பா.எண். 69-	குறிஞ்சித்திணை கடுந்தோட் கரவீரனார்	- [-	தோழி கூற்று "கருங்கண் தாக்கலை 6	
பா.எண். 124-	பாலைத்திணை பாலை பாடிய	-	தோழி கூற்று	
	பெருங்கடுங்கோ		உமணர் சேர்ந்து4	
பா.எண். 167-	முல்லைத்திணை கூடலூர்கிழார்	-	செவிலித்தாய் கூற்று "முளிதயிர் பிசைந்த6	
கலித்தொகை:	நெய்தற்கலி 133 பாலைக்கலி 9 பட்டினப்பாலை	04 96	"மாமலர் முண்ட "எறித்தருகதிர்த் முழுவதும்	
இலக்கணம்:	திணை, துறை, விளக்கம்			
நாடகம்:	"பாண்டியன் பரிசு" – பாரதிதாசன்			
இலக்கிய வரலாறு 💡 பாடம் தழுவிய இலக்கிய வரலாறு				
	சங்க இலக்கியங்கள்: பாட்டும் தொகையும்			
மொழிபெயர்ப்ட	் மொழிபெயர்த் இடம் சுட்டிப் செ	: அலுவலகக் கடிதம் (ஆங்கிலத்திலிந்து தமிழில் மொழிபெயர்த்தல்) இடம் சுட்டிப் பொருள் விளக்கம் செய்யுட் பகுதியில் அமைதல் வேண்டும்.		



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembuliamman Koil Street, West K.K. Nagar, Chennai-600 078

19

ų,
PART II - ENGLISH

Common for UG students who study PART II - English for four semesters/ two semesters (i.e. B.A.(English)/ B.Sc.(Mathematics), B.Sc(Computer Science), B.Sc (Visual Communication), B.C.A/B.Com. (General), B.Com (CS), B.Com (CA) & B.B.A)

First Year - First Semester

Unit I Prose :

-

.. .

Textures of English (Cambridge University	Press	India Pvt. Limited)
Headache	-	R.K. Narayan
A Little Bit of What You Fancy	-	Desmond Morris
My Early Days		Abdul Kalam
How to Escape from Intellectual Rubbish		Russell
Town by the Sea	=	Amitav Ghosh
Key To Courage		I.A. R Wylie

Unit II Poetry :

Verse (Macmillan Publishers India Li	mited)	
Written in Early Spring		Wordsworth
When I have Fears	1000	John Keats
Ulysses		Tennyson
Obituary	$\left\{ \begin{array}{c} 0 & 0 \\ 0 & 0 \\ 0 & 0 \\ 0 & 0 \\ 0 & 0 \\ 0 & 0 \\ 0 & 0 \\ 0 & 0 \\ 0 \\$	Ramanujan
The Unknown Citizen	-	Auden
For Elkana		Ezekiel

Unit III Short Stories

Vignettes A Collection of Short Stories	Ed. Dr.]	<u>P. N.Ramani</u>
(New Century Book House(P) Limited)		
Upper Division Clerk		Manohar Malgonkar
The Doll's House	-	Katherine Mansfield
Marriage is a Private Affair		Chinua Achebe
The Man Who Knew Too Much		Alexander Baron
The Ransom of Red Chief		O Henny of United
The Adventure of the German Student	$\equiv 0$	Washington Irwing
	(FACULTY OF HUMANITIES

20

AND SCIENCE

*

PRINCIPAL 810 009 ACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF INGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembuliamman Koil Street, West K.K. Nagar, Chennai-600 078.

<u>Unit IV</u>

<u>Grammar</u>	Tense, Aspect, Auxiliaries (Primary and Modal), Concord, Negatives, Interrogatives (Yes or No, Wh) Tag questions, Completing the sentences, Common errors
	Synonym, Antonym, Word class, Use in sentences of words (Text based)
<u>Unit V</u>	<u>Functional English</u> Comprehension, Note Making, <u>A Handbook of English Grammar – Dr. H.M. Williams and</u> <u>Dr. V. Saraswathi (Anu Chitra Publications)</u>



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF RIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembuliamman Koil Street, West K.K. Nagar, Chennai-600 078

PART II - ENGLISH Second Semester

Unit I Prose;

Textures of English	Cambridge University	Press India Pvt. Limited)
State of the state	Camboring Commentstey	riess mara i vi. Emmed i

History of Chess	-	Barbara Mack
To Know When to Say, "It's None of Your Business'	-	Mc Cormck
The India of My Dreams	-	Indira Gandhi
The Second Crucifixion		Collins and Lapiere
How to Avoid Argument	-	Sam Horn
Six Thinking Hats		Edward Bono

Unit II Poetry ;

Verse (Macmillan Publishers India Limited)		
Leave this Chanting		Tagore
The Stone	3 — 3	Gibson
Mending Wall		Frost
The Ballad of Father Gilligan		W.B. Yeats
Hawk Roosting		Hughes
The Listeners		De La Mare

Unit III Biographical sketches

Portraits in Prose – An Anthology of Biographical Sketches Ed: S.Jagadisan (Orient Blackswan Private Limited)

Socrates	-	Sir Richard Livingstone
Sir Issac Newton		Nathaniel Hawthorne
Leo Tolstoy	-	Ronald Seth
Alexander Fleming		Philip Cane
Mother Teresa		John Frazer
Martin Luther King		R.N.Roy

Unit IV Grammar

Grammar Voice, Articles, Prepositions, Reported Speech, Conditional sentence, Completing the sentences, Common Errors Synonym, Antonym, Word class. Use in sentences (Words as different word classes -Text based))

<u>Unit V</u> <u>Functional English</u> Completing a dialogue, Expansion of hints Use in sentences (Words as different word classes -Text based))

A Handbook of English Grammar -	- Dr. H.M. Williams and
Dr. V. Saraswathi (Anu Chitra Pu	iblications) UCATION AND RESO
R	Iblications) ENCATION AND RESERVENCE OF UNIVERSITY TO BE UNIVERSITY TO BE
PRINCIPAL 22	AND SCIENCE
PRINCIPAL FACULTY OF HUMAANITIES & SCIENCE MELNAASH ACADEMY OF HISHER EDUCATION AND RESEARCH (Deemed to be University)	FACUL AND SOLENUL
(Deemed to be Oniversity) No: 12, Venibulianman Koil Street, West K.K. Nagar, Chennai-600 078	All Street and All Street

and in Sa Share

Part II English

<u>Common for UG/ students who study PART II - English for four semesters</u> (i.e. B.A.(English)/ B.Sc.(Mathematics), B.Sc(Computer Science), B.Sc (Visual Communication)

Second Year - Third Semester

Unit I – Prose Classic Assets (Emerald Publishers)

My Visions for India		Abdul Kalam
On Saying Please		A. G. Gardiner
The Lady or the Tiger?	5 2775	Frank Stockton
How to be a Doctor	1000	Stephen Leacock
The Sporting Spirit		George Orwell
The Portrait of a Lady	0 <u></u>	Kushwant Singh

<u>Unit II – Drama</u> Six One Act Plays Ed; Dr. Nafeesa Kaleem – (Anu Chitra Publications)

The Dear Departed	-	Stanley Houghton
The Boy Comes Home	9 <u>—</u> 1	A. A. Milne
The Discovery		Herman Ould
The Shirt	-	Francis Dillon
The Pie and the Tart	\rightarrow	Hugh Chesterton
Refund		Fritz Karinthy

Unit III - Fiction

Stevenson - Dr. Jekyll and Mr. Hyde (Retold by Kennet) - S. Chand & Company Ltd

Unit IV – Grammar

<u>Grammar</u> Clauses, Types of sentences, Linkers, Adjectives and Adverbs, Degree of Comparison, Conjunctions and Sentence Linkers Gerunds and infinitives, Beginning sentences with It Completing the sentences Synonym, Antonym, Word class Use in sentences (Phrases - Text based)

<u>Unit V</u>

Functional English Letter Writing (Informal), Report Writing, Diary writing

A Handbook of English Gramman Multest, A. Williams and Dr. V. Saraswathi (Anu Chitra Publications)



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembulianman Koil Street, West K.K. Nagar, Chennai-600 078

PART II – ENGLISH SECOND YEAR - Fourth Semester

(Effective from the academic year 2009 -2010 for the students admitted from 2008 -09)

<u>Unit I – Prose</u> <u>Classic Assets (Emerald Publishers)</u>

Tree Speaks	-	C. Rajagopalchari
Nehru - Some Memories	-	Arnold Toynbee
Tolerance	(E.M.Forster
The Lion and the Lamb		Leonard Clark
Professions for Women		Virginia Woolf
Little Things		Samuel Smiles

<u>Unit II – Drama</u> <u>Selected Scenes from Shakespeare's Plays – Book I</u> (<u>Emerald Publishers</u>)

Funeral Oration (Julius Caesar) Trial for a Pound of flesh (The Merchant of Venice) He Kills Sleep (Macbeth) Play out a Play(Henry IV Part I) Patterns of Love (As You Like It)

Unit III - Fiction

Arthur Conan Doyle – The Hound of the Baskervilles – Abridged by Aanand Kuma Raju (Blackie Books)

Unit IV

<u>Grammar</u>	-	Phrasal Verbs-
		Transformation of Sentences Negatives, voice, direct and
		Indirect, Changing clauses into phrases and phrases into
		Clauses, Common Errors Completing the sentences
		Synonym, Antonym, Word class
		Use in sentences (Idioms - Popular ones only)
Unit V	-	· · · · · · · · · · · · · · · · · · ·
		Functional English Letter Writing (Formal), CV, Paragraph Writing
		Use in sentences (Idioms - Text based)
		A Handbook of English Grammar – Dr. H.M. Williams and
		Dr. V. Saraswathi (and Publications) Rs.52/-
		DI. V. Saraswand Grand Charact doncations) ISS. 52/-
		A A A A A A A A A A A A A A A A A A A
		(III) A What III
		FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HUMANITIES & SCIENCE
		MEENAKSHI ACADEMY OF HIGHER LOUGATION AND RESEARCH
		(Deemed to be University) No: 12, Vembuliamman Koil Street,
		A State of the second s

A WEEK WOR

West K.K. Nagar, Chennai-600 078

SOFT SKILL I, II, III

Common for UG/ students who study

(i.e. B.A.(English)/ B.Sc.(Mathematics), B.Sc(Computer Science), B.Sc (Visual Communication), BCA, BBA, B.COM(GEN), (C.A), (C.S))

SOFT SKILLS –I

ESSENTIALS OF LANGUAGE AND COMMUNICATION

OBJECTIVES

We enable students to build a repertoire of functional vocabulary and to move from the lexical level to the syntactic level. we train students to summon words, phrases relevant to the immediate communication tasks. we enable students to comprehend the concept of communication. v teach students the four basic communication skillsListening, Speaking,

Reading and Writing.

UNIT 1: Recap of language skills - vocabulary, phrase, clause, sentence.

UNIT 2: Fluency building

UNIT 3: Principles of Communication

UNIT 4: Types of Communication

UNIT 5: LSRW in Communication.

REFERENCE:

WEBSITES :

- 1. www.shg-india.net
- 2. www.tnruralbazaar.com



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembuliamman Koil Street, West K.K. Nagar, Chennai-600 078

SOFT SKILLS – II

ESSENTIALS OF SPOKEN AND PRESENTATION SKILLS

OBJECTIVES:

We train Students to become aware of their thinking style and to enable them to convert thinking into performance. We prepare students to evolve metal models for intra-personal and inter-personal transactions. We make students reflect and improve their use of body language - Posture, Gesture, Facial expression, Tone.

UNIT I:

Thinking and Articulation - Cognitive, Affect, critical, creative aspects of articulation.

UNIT II:

Acquisition of Oral and Aural Skills.

UNIT III:

Communication Boosters - Body language.

UNIT IV: Function of Cultural Codes in Presentation - Etiquette.

UNIT V: Modela of Dresser

Models of Presentation.

REFERENCES

RECOMMENDED TEXTS:

- 1. Powell1998. MacMillan Company
- 2. Cotton, et al. Market Leader. Longman.
- 3. Pease, Allan. 1998. Body Language: How to Read Others Thoughts by their Gestures. Sudha Publications. New Delhi.
- 4. Gardner, Howard. 1993. Multiple Intelligences: The Theory in Practice: A Reader. Basic Books. New York.
- 5. De Bono, Edward. 2000. Six Thinking Hats. 2nd Edition. Penguin Books.



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAXSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembuliamman Koil Street, West K.K. Nagar, Chennai-600 078

SOFT SKILL III PERSONALITY ENRICHMENT

OBJECTIVES

To make students understand the concepts and components of personality, thereby to apply the acquired knowledge to themselves and to march towards excellence I their respective academic careers. 2. To enable students to keep themselves abreast of general knowledge and current information. 3. To bring out creativity and other latent talents with proper goal setting so that self-esteem gets enhanced. 4. To sharpen memory skills and other study skills which are vital for academic excellence. 5. To give training for positive thinking which will keep the students in a good stead at the time of crisis.

UNITI: INTRODUCTION

Definition of Personality Components of Personality - structural and functional aspects. Determinants of Personality- biological, psychological and socio-cultural factors. Assessment of Personality - observation, interview and psychological tests. vMisconceptions and Classifications. Need for personality development.

UNIT II: SELF-AWARENESS AND SELF MOTIVATION

1. Self analysis through SWOT and Johari widow. 2. Elements of motivation. 3. Seven rules of motivation. 4. Techniques and strategies for self motivation. 5. Motivation checklist and Goal setting based on the principle of SMART. 6. Self motivation and life.

UNIT III : GENERAL KNOWLEDGE AND CURRENT AFFAIRS

1. Regional, National and International events. 2. Geographical, political and historical facts. 3. Information on sports and other recreational activities. 4. Basic knowledge with regard to health and health promotion.

UNIT IV: MEMORY, DECISION MAKING AND STUDY SKILLS

1. Definition and importance of memory. 2. Causes of forgetting. 3. How to forget (thought stopping), how to remember (techniques for improving memory) 4. The technique of passing exams. 5. The rational decision making process. 6. Improving creativity in decision making and components of creativity.

UNIT V: POWER OF POSITIVE THINKING

1. Thinking power- seven steps for dealing with doubt. 2. Traits of positive thinkers and high achievers, 3. Goals and techniques for positive thinking. 4. Enhancement of concentration through positive thinking. 5. Practicing a positive life style.

REFERENCES

1. Mile, D.J. (2004). Power of positive thinking. Delhi: Rohan Book Company. 2. Pravesh Kumar. (2005). All about self-motivation. New Delhi: Goodwill Publishing House. 3. Dudley, G.A. (2004). Double your learning power. Delhi: Konark Press. Thomas publishing Group Ltd. 4. Lorayne, H. (2004). How to develop a super power memory. Delhi: Konark Press. Thomas publishing Group Ltd. 5. Hurlock, E.B. (2006). Personality Development, 28th Reprint. New Delhi: Tata Mc Graw Hill.



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACAGEMY OF HIGHER EDUCATION AND RESEARCH (Decented to be University) No: 12, Vertibulianman Keil Street, West K.K. Nagar, Chengar 660 078

SOFT SKILL IV

<u>Common for UG/ students who study</u> (i.e. B.A.(English)/ B.Sc.(Mathematics), BBA, B.COM(GEN),(C.A),(C.S))

SOFT SKILL – IV

COMPUTING SKILLS

OBJECTIVE:

The major objective in introducing the Computer Skills course is to impart training for students in Microsoft Office which has different components like MS Word, MS Excel, MS Access, Power point etc., at two levels based on their knowledge and exposure. It provides essential skills for the user to get adapted to any work environment, as most of the systems in any6 work place have MS Office installed for their day to day activities. The course is highly practice oriented rather than regular class room teaching. Pre-requisite : NIL.

UNITI:

Introduction to Computers - Classification of Computers; Role of Computers in society; Inside the Computers - Hardware (processing, memory, i/o, storage), Software (systems, application), CPU, OS, (DOS, Windows, Unix, Linux), Storage Devices; Programming - Overview, need for languages, skills; Networking Basics; Virus; Hacking.

UNITII:

Word Processing - Open, Save and close word document; Editing text - tools, formatting, bullets; Spell Checker; Navigating in word - keyword, Mouse; document formatting - paragraph alignment, indentation, headers and footers, numbering; printing - preview, options.

UNITIII:

File Management - Understanding the importance of file management; backing of files, navigating thru My Computer and Windows Explorer; Files and Folders - editing, retrieving, deleting, renaming, subfolders - manipulate windows - maximize, minimize; Power point basics - terminology, templates, viewing.

UNITIV:

Spreadsheets - MS Excel - opening, entering text and data, formatting, navigating; Formulas - entering, handling and copying; Charts - creating, formatting and printing, header and footer, centering data, printing.

UNITV:

Networks - Internet Explorer - components; www - working, browsing, searching, saving -Bookmark - favorite, create, delete - Printing a web page; email - creating, receiving, reading and sending messages. Note: Unit II to Unit V needs exposure thru practicals.

REFERENCES:

1. Introduction to Computers - Peter Norton, Tata McGrawHill. 2. Microsoft 2003 - Jennifer Ackerman Kettel, Guy HatDavis, Curt Simmons, Tata McGraw-Hill. EXAMINATION: 1. Internal assessment could be based on Nicol and or practicals. 2. End semester is based on practicals.



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSIII ACABEMY OF HIGHER EDUCATION AND MEETAIRCH (Deemed to be University) No: 12, Vembuliamman Koil Street, West K.K. Nagar, Chennai-600 078,

III SEMESTER

ENVIRONMENTAL STUDIES

Common for UG/ students who study

(i.e. B.A.(English)/ B.Sc.(Mathematics), B.Sc(Computer Science), B.Sc(Visual Communication) BCA, BBA, B.COM(GEN),(C.A),(C.S))

Objective: This course is designed

- 1. To enable students understand interrelationships of living organisms and their environments.
- 2. To enhance the knowledge and attitudes towards environment.
- 3. To understand the growing concern for conservation of biodiversity, prudential use of natural resources, effects of population and pollution on environment.
- 4. To create an awareness on the laws and ethics in environmental issues.

Unit 1 – Introduction & Natural Resources

The multi-disciplinary nature of environmental studies - Definition, Scope and importance, Need for public awareness. Natural Resources: Renewable and non - renewable resource Used and over - exploitation of forest, water and food resources

Unit 2-Ecosystems

Concept of an ecosystem - structure and function of an ecosystem - producers, consumers and decomposers - Energy flow in the ecosystem and ecological pyramids

Unit 3 - Biodiversity and its conservation

Introduction – definition: genetic, species and ecosystem diversity – Value of biodiversity – consumptive use, productive use, social, ethical, aesthetic and optional Values -- India as a mega – diversity nation – Hot spot of bio-diversity – Threats to bio-diversity, habitat loss, poaching of wildlife, man wildlife conflicts.

Unit 4 – Environmental Pollution

Definition – Causes, effects and control measures of – Air pollution, water pollution, soil pollution – solid waste management – causes, effects and control measures of urban and industrial wastes – Role of an individual in prevention of pollution.

Unit 5-Social Issues and the Environment

(8 Hours) From unsustainable to sustainable development – urban problems related to energy – water conservation, rain water harvesting, water shed management – Disaster management floods, earthquake, cyclone and landslides.

Environment ethics - issues and possible solutions - climate change, global warming, nuclear accidents and holocaust.



MACRN FACULTY OF HILIMANIHIES & SCIENCE MELWARMINONDERY OF MICHER EDUCATION AND RESEARCH VORSHMELL IN WE WHINE IS ITY No: 12, Verniseliamittati Koli Stree West K.K. Nagdr. Cherinai 600 078

(6 Hours)

(4 Hours)

(6 Hours)

(6 Hours)

VALUE EDUCATION - IV

Common for UG/ students who study

(i.e. B.A.(English)/ B.Sc.(Mathematics),B.Sc(Computer Science), B.Sc (Visual Communication), BCA, BBA, B.COM (GEN),(C.A),(C.S))

UNIT-I Introduction

Value education – Education and institution culture-cultural values. Fivefold moral culture & nonviolence personality development: submission purpose and philosophy of life (perfection).

UNIT-II Structure in life:

Physical structure of human body-Five factors to balance in life-Four structure in life-Introspection-Thought process.

UNIT-III Desire and Anger:

Moralization of desire-Neutralizations of Anger.

UNIT-IV Human resource development:

Eradication of worries-greatness of blessings/friendship-peace-family-peace of mind.

UNIT-V Laws of nature:

Unified force-cause and effect system-purity of thought and deed-genetic centre.



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ADADBAY OF MICHAR EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembulianman Koil Stract, West K.K. Nagar, Chennal-600 078,

I SEMESTER

ALLIED MATHEMATICS-I

(For B.Sc., Computer Science, BCA)

UNIT-I

Theory of equations -Relation between roots and coefficients – Transformation of equations-Increasing and decreasing the roots of an equation-Reciprocal equation –Horner's method-Newton's method of finding roots.

UNIT-II

Matrices: Characteristics roots and characteristic vectors- Properties (Statements only) Cayley Hamilton theorem (Statements only) verification-To find the inverse using the above theorem–Diagonalization of a matrix and using it to find the powers of a matrix.

UNIT-III

Trigonometry- Expansions of Expansions of $\cosh\phi$, $\sinh\phi$, $\tanh\phi$, in powers of ϕ -hyperbolic functions- Inverse hyperbolic function- Real and Imaginary parts of $\sin(\alpha + I\beta)$, $\tan(\alpha + i\beta)$, $\tan^{-1}(\alpha + i\beta)$

UNIT-IV

Multiple integrals- Application of double integral- Integral in evaluating area between curves- Evaluation of triple integrals – Jacobian of two and three variables- Beta and Gamma functions-Relation- Evaluation of double and triple integrals using Beta and Gamma functions.

UNIT-V

Fourier Series- Definition- Finding Fourier coefficients for a given periodic function with period 2π - Odd and Even function- Half Range series.

Books for Reference:

- 1. S. Narayanan and T.K. Manickavachagam Pillai Ancillary Mathematics, S. Viswanathan Printers, 1986, Chennai.
- 2. P. Kandasamy and K.Thilagavathi, Allied Mathematics Volume I and II-2004, S.Chand and Co., New Delhi.
- 3. Ancillary Mathematics Volume I and II by P. Balasubramanian & K.G.Subramanian.



PRINCIPAL FACULTY OF HUMANITIES & SCIENCE MEENAXSHI ACADEMY OF HIGHER EDUCATION AND RESEARCH (Deemed to be University) No: 12, Vembulianmann Koll Sweet, West K.K. Nagar, Oberhall-SCO 078

II SEMESTER

ALLIED- MATHEMATICS-II

(For B.Sc., Computer Science and BCA)

UNIT-I

Differential equation of the form $(aD^2+bD+C)y = e^{ax} \phi(x)$ where a, b, c are constants, $\phi(x) = \sin m x$ (or) $\cos m x$ (or) x^m . Solution of homogeneous linear differential equations of the form $(ax^2D^2+bxD+C)y = X$, where x is a function of x – variation of parameters.

UNIT II

Formation of Partial differential equations by eliminating arbitrary constants and arbitrary function – Solutions of standard types of first order equations – f(p,q) = 0; p(x,p,q) = 0, f (y,p,q) = 0, f(z,p,q) = 0, z = px+qy+f(p,q) – Charpit's method (Problem Only) Lagrange method of solving linear partial differential equation Pp+Qq+R.

UNITIII

Vector Calculus – Scalar and Vector point function, Differentiation of Vectors, Differential operators, Directional Derivative, gradient, Divergence and curl.

UNITIV

Integration of Vectors : Line, Surface and Volume Integrals. Theorems of Gauss, Green, Stokes theorems (Statement Only) Verification Simple Problems.

UNIT V

Laplace transformation : Definition – Laplace Transform of e^{at} , Cos at, Sin at, Cos h at, Sin h at tⁿ, n-a Positive integer – e^{at} f(t), tn f(t), f'(t) – Inverse Laplace Transform – Solving differential equation of second order with constant coefficients using Laplace Transform – Solving simultaneous equations using Laplace Transform.

Books for Reference :

- 1. S. Narayanan and T.K. Manickavasgam Pillai Ancillary Mathematics, S. Viswanathan Printers, 1986, Chennai.
- 2. P. Kandasamy and K. Thilagavathi, Allied Mathematics Volume I and Volume II 2004, S. Chand and Co., New Delhi.
- 3. Ancillary mathematics Volume 1 and 2 by P. Balasubramanian & K. G. Subramanian.



FACULTY OF HUMANITIES & SCIENCE MEENAKSHI ACADEMY OF HUGHER CONSTICUTION AND RESEARCH (Decimed to be) Not 11 Suffame V. Gar